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QUESTION 1

Universal Container (UC) is in a legal dispute regarding several orders. UC has found out these records VP of Sales has asked to ensure this cannot happen in the future.

What approach would meet this requirement?

A. Remove Order delete Permission from Profiles and Permission Sets

B. Implement a Sharing Rule that changes access for order to Read.

C. Remove the Delete button from the Order Page Layout.

D. Change the Record Type/Page Layout assignment for orders to be Read Only.

Correct Answer: AD

QUESTION 2

Universal Containers is planning to pilot a new application to a small set of Sales Reps.

What is the optimal way to grant inly this Sales Reps access to the new functionality, while hiding ..

A. Clone the Sales Rep profile, adjust settings, and assign the pilot users the new profile.

B. Revoke access to legacy function in the Sales Rep profile and create a permission set for the ..

C. Create a permission set to grant access to the new functionality and hide the old functionality.

D. Create new user records for the pilot user that they will use for the pilot.

Correct Answer: A

QUESTION 3

Which two objects support creating queues?

Choose 2 answers.

A. Account.

B. Opportunity.

C. Lead.

D. Case.

Correct Answer: CD

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QUESTION 4

What is the security vulnerability in the following code snippet?

Value of my Textfield is

A. SOQL Injection

B. Arbitrary Redirects

C. Cross-Site Scripting

D. Access Control

Correct Answer: C

QUESTION 5

Universal Containers (UC) has a mostly Private organization-wide default, as it Is a core principle of UC to respect client
data privacy. UC has implemented complex processes for granting access to Opportunity data. A few key members of
the sales reporting team need to always be able to see, but not change, Opportunity data for all opportunities.

What should an architect recommend as an approach to meet these requirements?

A. Create a permission set that grants the View All permission for Opportunity.

B. Create and permission set that grants the View All Data permission.

C. Give the View All Data permission to the Sales Reporting profile.

Correct Answer: A

QUESTION 6

A sales rep at Universal Containers was added to an opportunity team with Read/Write permissions.

Which action is she allowed to perform in the opportunity?

A. So Add/remove members in the opportunity team.

B. Replace opportunity owner.

C. Update opportunity stage.

Correct Answer: A

QUESTION 7

Universal Containers provides 24x7 support for its customers worldwide using call centers in three different countries
with each one covering an 8-hour shift in different time zones. Service reps in a call center have access to the same
information but only during their local working hours.

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Which feature in Salesforce controls access for specific login hours?

A. Set the login hours on user records

B. Permission sets

C. Custom permissions

D. Profiles

Correct Answer: D

https://success.salesforce.com/ideaView?id=0873A000000E85KQAS

QUESTION 8

If you want to create some logic that will share certain records in APEX code, you just have to create special records that will open access to the desired records. The aim is to create records of certain type, for example , all share objects for custom objects are named as

A. MyCustomObject__Share

B. PlaceHolder

Correct Answer: A

QUESTION 9

By default, how many roles are created when the first external user is created on a partner account?

A. 0

B. 3

C. 2

D. 1

Correct Answer: B

QUESTION 10

Universal Containers (UC) has affiliates who sell containers in countries where UC does not have a local office. UC uses a Partner Community to manage the sales cycle in those countries. One of its affiliates has grown substantially and restructured its internal sales team with the following structure; Sales VP --> Director of Sales --> Sales Manager --> Sales Reps. Sales Reps should not see each others\\' opportunities, and visibility of deals should open up within e Sales Rep\\'s hierarchy.

What is the main problem an architect should address in this situation?

A. Partner User roles are limited to three levels.

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B. The Channel Manager role cannot be shared with Partner Community.

C. Partner Community does not support Role Hierarchy.

Correct Answer: A

QUESTION 11

In order to comply with regulatory requirements, Universal Health must encrypt all Personally Identifiable Information (PII), both while it is being transmitted over the network and while it is at rest. Universal Health has completed a data audit and has determined that 12 fields on the contact record can contain PII, including the contact name and several other standard fields. Universal Health would like the fields to remain accessible in Salesforce. Which two options does Universal Health have to maintain compliance?

Choose 2 answers.

A. Implement a custom Apex trigger to automatically encrypt the PII data using the Apex Crypto Class.

B. Update the field type of each of the 12 fields to "Text (Encrypted)" so that they are encrypted at rest.

C. Enable Salesforce Platform Encryption and select the 12 contact fields to be encrypted.

D. Use an external, third party encryption service to encrypt PII before it enters Salesforce.

Correct Answer: BC

QUESTION 12

A sales rep at Universal Containers (UC) is a member of the Default Opportunity team for an account manager. The account manager created an opportunity and the sales rep is added to that Opportunity team. The sales rep is complaining about no longer having access to an opportunity record that the sales rep was helping with.

What is the cause of this problem?

A. The Account team was changed and consequently the Opportunity team members were replaced by the Account team members.

B. The Sales rep was manually removed from the Opportunity team.

C. The Sales rep was removed from the Opportunity team in another opportunity record of the same account.

D. The opportunity owner can enable/disable if the "Default Opportunity team" is able to access the record

Correct Answer: B

QUESTION 13

Universal Containers has the following requirements: A custom Loan object requires Org- Wide Defaults set to Private. The owner of the Loan record will be the Loan Origination Officer. The Loan record must be shared with a specific Underwriter on a loan-by-loan basis. The Underwriters should only see the Loan records for which they are assigned. What should the Architect recommend to meet these requirements?

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A. Use criteria-based sharing rules to share the Loan object with the Underwriter based upon the criteria defined in the criteria-based sharing

B. Create a lookup relationship from the Loan object to the User object. Use a trigger on the Loan object to create the corresponding record in the Loan share object

C. Create a master-detail relationship from the Loan to the User object. Loan records will be automatically shared with the Underwriter

D. Create an Apex Sharing Reason on the Loan object that shares the Loan with the Underwriter based upon the criteria defined in the Sharing Reason

Correct Answer: B

QUESTION 14

An architect from a previous project implemented Platform Shield Encryption for a company.

However, based on a recent audit, the company\\'s Privacy Team identified three additional fields in their Account Records (Billing Street, Billing City and Phone) that needs to be secure end protected.

How should an architect proceed with this new policy change?

A. Use Encryption Policy and contact Salesforce to update the existing records so that their field values are encrypted.

B. Use Classic Encryption to ensure all fields are protected and contact Salesforce for help with encryption verification,

C. Use Encryption Policy and wait for an email from Salesforce indicating the field values are encrypted.

Correct Answer: A

QUESTION 15

Susan posts a file to the Chatter feed for a record of an object.

Which two statements accurately describe who can view the file by default?

A. Susan and users with a shared Chatter post for the file.

B. Susan and users with the View all Data permission.

C. Susan and users with access to the record.

D. Susan only

Correct Answer: BC

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