

# **SD0-101**<sup>Q&As</sup>

Service Desk Analyst Qualification

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Which of these options best describes the requirements for successful negotiation?

- A. Set objective criteria to measureresults, determine the underlying need and be prepared to compromise
- B. Acknowledge the benefit of the otherpersons ideas before enforcing your own
- C. Recognise different personality types, emotions and motivations of participants and capitalise on their weaknesses
- D. Get as many of the involved parties to agree to your ideas prior to any meeting

Correct Answer: A

#### **QUESTION 2**

Which option is the best example of an open question?

- A. Where is the key?
- B. Please tell me about the situation?
- C. Please tell me the serial number?
- D. Which floor is your office on?

Correct Answer: B

#### **QUESTION 3**

What is the difference between ongoing and periodic customer satisfaction surveys?

A. Ongoing surveys are carried out on every call whilst periodic surveys are run monthly

- B. Ongoing surveys are carried out over an extended time whilst periodic surveys are limited to specific events
- C. Ongoing surveys are carried out after Incidents whilst periodic surveys are run on a regular or annual basis

D. Ongoing surveys are carried out for general information whilst periodic surveys aim to get more specific Incidentbased data

Correct Answer: C

#### **QUESTION 4**

Which option is the best technique to use when speaking with someone from a different culture or who has difficulty communicating in your language?

A. Ask the user to email you with the details



- B. Advise the user about language classes they can take
- C. Use paraphrasing to verify your understanding
- D. Speak informally to put them at their ease

Correct Answer: C

How best might you use silent time during a call?

- A. By reviewing with the userwhats happened with the call so far
- B. By clearly identifying whether this is a Service Desk issue
- C. By asking about the users emotional state
- D. By describing the detail of the behind-the-scenes support process

Correct Answer: A

#### **QUESTION 6**

What are the SDAs responsibilities in the Incident Management process?

- A. Logging, escalating and closing Incidents
- B. Updating the SKMS with new known errors
- C. Reporting on the Incident performance of resolver groups
- D. Ensuring that Incidents are given the appropriate technical resource

Correct Answer: A

# **QUESTION 7**

Which option is a benefit of using self-help?

- A. It allows users to resolve some incidents at any time
- B. It gives users the opportunity to become technical experts
- C. It avoids the inconvenience of telephone handling
- D. Itgive users the ability to self-diagnose their incidents in future

Correct Answer: A



Which of these statements about Problem Management is INCORRECT?

A. The Service Desk is not responsible for Problem Management but may be required to work with technical teams to diagnose Problems

- B. The Service Desk is not responsible for Problem Management but manages Major Incident reviews
- C. The Service Desk is not responsible for Problem Management but contributes by identifying recurring Incidents
- D. The Service Desk is not responsible for Problem Management but uses known errors to aid fast resolution

Correct Answer: B

# **QUESTION 9**

Typically, between which two parties would an Underpinning Contract be in place?

- A. The Service Desk manager and an external supplier
- B. The Service Desk and a technical resolver group
- C. The IT organisation and a business department
- D. The IT organisation and an external supplier

Correct Answer: D

# **QUESTION 10**

Which option is a key responsibility of the Service Desk as part of the Change Management Process?

- A. To monitor the most common Requests for Change originating from users
- B. To monitor the most common Requests for Change originating from Problem Management
- C. To monitor all Requests for Change irrespective of their origin
- D. To monitor the Change Schedule for possible causes of Incidents or Problems

Correct Answer: D

#### **QUESTION 11**

Which of these options is the best definition of an Incident?

- A. An issue that has been diagnosed and for which a resolution or workaround is known
- B. The underlying cause of one or more issues, the exact nature of which may not yet have been diagnosed



- C. Any unplanned interruption to, or a reduction in the quality of, an IT Service
- D. An issue requiring the support and input of IT support

Correct Answer: C

#### **QUESTION 12**

Which of these options best describes Problem Management?

- A. A process to avoid Incidents being logged
- B. A process to reduce the impact of preventable Incidents
- C. A process to increase the capability of Incident Management
- D. A process to prevent Incidents from occurring

Correct Answer: D

# **QUESTION 13**

One of your colleagues has recently become unable to focus on any issue for more than a few moments. What is this often an indicator of?

- A. Positive stress
- B. That s/he is going for a promotion
- C. Influence stress
- D. Negative stress

Correct Answer: D

#### **QUESTION 14**

A user has called and is clearly in a state of some distress due to their IT issue; how should you deal with this situation?

- A. Revert to formal communication in order to avoid emotional language
- B. Empathise with the user by using appropriate informal communication
- C. Politely advise the user to act professionally
- D. Send them an email with an appropriate emoticon to reflect their mood

Correct Answer: B



Which of these options is the best overall definition of stress?

- A. The natural reaction of an individual to extreme workloads
- B. Anindividuals reaction to unreasonable managerial demands
- C. The natural reaction of an individual to ausers excessive service demands
- D. Anindividuals natural reaction to change which may have both a positive and a negativeimpact

Correct Answer: D

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