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QUESTION 1

Which three statements are true about converting a Lead? (Choose three.)

- A. The system automatically maps standard lead fields to standard account, contact, and opportunity fields.
- B. Administrators may choose whether to enforce validation rules and triggers.
- C. Multi-select picklist values on Lead records overwrite values on Contact's corresponding field.
- D. Users can convert leads that are associated with an active approval process.
- E. The Lead's most recent campaign record is automatically applied to the "Primary Campaign Source" field on the opportunity.

Correct Answer: ABE

QUESTION 2

An app builder needs to create new automation on an object.

What best practice should the app builder follow when building out automation?

- A. One Validation rule per object.
- B. One record change process per object.
- C. One invocable process per object.
- D. One Flow per object.

Correct Answer: B

QUESTION 3

Which two may occur if workflow rules are reevaluated after a field change by a field update? (Choose two.)

- A. Workflow rules trigger more workflow rules to be re-evaluated.
- B. A recursive loop potentially results in exceeding governor limits.
- C. Workflow rules trigger validation rules on field updates.
- D. Cross-object workflow rules result in re-evaluation after field change.

Correct Answer: AB

QUESTION 4

At Ursa Major Solar there is a requirement for a new field called Planet Details on the Planet object where users can write detailed descriptions that can include pictures and links. What field type should the app builder utilize to fulfill this requirement?

- A. Long Text Area
- B. Multi-Select Picklist
- C. URL
- D. Rich Text Area

Correct Answer: D

QUESTION 5

The Director of Marketing has asked the app builder to create a formula field that tracks how many days have elapsed since a contact was sent a marketing communication. The director is only interested in whole units.

What function should be used to return today's date for calculating the difference?

- A. DATE()
- B. NOW()
- C. TODAY()
- D. DATEVALUE()

Correct Answer: C

QUESTION 6

Cloud Kicks (CK) captures all shipping information in a custom object called Shipments__c. CK's app builder is tasked with creating an approval process to ensure department members can approve all overnight shipments. Where should the app builder route the approval request?

- A. Hierarchy field
- B. Role
- C. Public group
- D. Queue

Correct Answer: D

QUESTION 7

An app builder notices several Accounts converted from Leads are missing information they expected to be caught via Account validation rules. What could be the source of this Issue?

- A. Lead validation rules fail to validate on records when they are being converted.
- B. Account validation rules fail to validate on records converted from a lead.
- C. The lead settings are unchecked to require validation for converted leads.
- D. The lead settings are allowing users to intentionally bypass validation rules.

Correct Answer: C

QUESTION 8

What is a capability of schema builder? (Select 2)

- A. To update descriptions of standard and custom objects
- B. To modify custom field help text on standard objects
- C. To enable field history tracking on standard objects
- D. To create new lookup or master-detail object relationships

Correct Answer: BD

QUESTION 9

Which of the following statements are true about Record IDs? (Choose two.)

- A. The 18 character ID is case?insensitive
- B. The 15 character ID is case?insensitive
- C. The 18 character ID is case?sensitive
- D. The 15 character ID is case?sensitive

Correct Answer: AD

QUESTION 10

Sales and marketing users have similar roles, and use similar record types. However sales uses 3 different fields and marketing has 5, how do you set up processes the most efficiently (something like that)

- A. 2 page layouts, 2 record types, 2 profiles
- B. 2 page layouts, 1 record type, 2 profiles

- C. 1 page layout, 1 record type, 1 profile
- D. 1 page layout, 2 record types, 2 profiles

Correct Answer: B

QUESTION 11

Universal Containers uses a private sharing model on Accounts. User A and User B both own Accounts of their own and have both been sent a new Account record in an email owned by User C to take a look at. User A is able to open and view the record but User B receives an insufficient privileges error. User A and User B have the same role in the Role Hierarchy as User C.

What are the three reasons User A has access but User B is unable to access the record? (Choose three.)

- A. User A is in a Public Group that has access via a Sharing Rule
- B. User A and User B have different profiles
- C. User A is on the same Account Team as User C
- D. User C has manually shared the record with User A
- E. User A was granted an additional permission set

Correct Answer: ACD

QUESTION 12

Universal Containers (UC) has created a picklist field called Status on three separate custom objects. UC has a requirement to share the list of values for this field across each object. Which feature would an app builder use?

- A. Field Update
- B. Global Picklist Value Set
- C. Dynamic Action
- D. Dependent Picklist

Correct Answer: B

QUESTION 13

Universal Containers has a custom assessment object used by three divisions. Each division wants to track different information on the assessments, including different values for the status picklist. Division managers do not want their teams to be able to create another division's assessment. How can this be accomplished?

- A. Create additional custom assessment objects, one for each division, to track their assessments so information can be tracked separately. Use profiles to restrict access to the three custom objects.

- B. Create separate assessment record types for each division and use them to limit picklist values. Create separate page layouts for each record type and use profiles to restrict record type access.
- C. Create three page layouts to determine the fields and picklist values for each user based on the division indicated on their user record. Use field-level security to restrict access to each division's fields.
- D. Create a separate page layout for each division and assign them profiles. Use the profile setting to configure each division's custom field list and picklist values for assessments

Correct Answer: B

QUESTION 14

Where custom buttons can be placed? (Choose 3)

- A. Web to case
- B. Record page
- C. Personal account
- D. Related object

Correct Answer: BCD

QUESTION 15

Cloud Kicks (CK) wants to track orders against inventory, ensuring its ability to fulfill order requests. CK created a junction object called Request Inventory to enable many-to-many relationships with the Inventory and Order objects. What does the app builder need to provide to ensure users can view Request Inventory records?

- A. Apex-based sharing on the first master object.
- B. Read access to the first master object.
- C. Read access to both master objects.
- D. Sharing rules on Request Inventory object.

Correct Answer: B

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