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QUESTION 1

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You are a company with a new and unique product, and you want to offer it to the right customer. Given the scenario, which rule type should you use?
A. Scorecard
B. Adaptive Model
C. Predictive Model
D. Decision Table
Correct Answer: D
QUESTION 2
You can save a regression model as a
A. Scorecard rule
B. Regression Model rule
C. Decision Tree rule
D. Predictive Model rule
Correct Answer: B
QUESTION 3
An online store is interested in increasing its revenues from cross-selling and wants to predict the acceptance rate of the offers presented on their website.
A customer\\'s propensity to accept an offer increases when
A. similar offers were rejected by the customer
B. similar offers were accepted by the customer
C. the offer was rejected by similar customers
D. the offer was accepted by similar customers
Correct Answer: B

QUESTION 4

Which decision component allows you to monitor the real-time performance of a third-party Churn Model?



A. Scorecard Model
B. Adaptive Model
C. PMML Model
D. Predictive Model
Correct Answer: D
QUESTION 5
You are the Decisioning Consultant on an Al-powered one-to-one Customer Engagement implementation project. You are asked to design the Next-Best-Action prioritization expression that balances the customer needs with the business objectives.
What factors do you consider in the prioritization expression?
A. product eligibility rules
B. customer contact rules
C. product compatibility rules
D. business levers
Correct Answer: A
QUESTION 6
A company wants to create a data set that includes mock-up customer add Which method is available to populate these fields?
A. Propensity
B. Bayesian
C. Monte Carlo
D. Import
Correct Answer: C

QUESTION 7

According to Forrester, it is far more expensive to attract new customers than it is to prevent existing customers from leaving.

Which model type do you use to predict if a customer is likely to churn?

A. Predictive model



B. Adaptive model
C. Categorization model
D. Extraction model
Correct Answer: A
QUESTION 8
Which business objective is best suited for the Next-Best-Action approach?
A. Employee satisfaction
B. Change Management
C. Growth D. Productivity
Correct Answer: C
QUESTION 9
A company wants to simulate decisions that requires large amounts of data. However, the organisation\\'s live data is inaccessible. Your advice is to use a Monte Carlo data set.
The Monte Carlo method
A. enables the company to generate random data for most of its application needs
B. generates data that the company can use as input for adaptive decisioning
C. combines external data sets into a larger data set
D. makes the organisation\\'s live data accessible
Correct Answer: A
QUESTION 10
What happens when you increase the performance threshold setting of an Adaptive Model rule?
A. The number of active predictors increases.
B. The correlation threshold decreases.

Correct Answer: A

C. The performance of the model is increased.

D. The number of active predictors may decrease.



Reference: https://pegasystems2.https.internapcdn.net/pegasystems2/marketing/C-762- StudentGuide.pdf

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