

P2140-049^{Q&As}

IBM Rational Focal Point Technical Sales Mastery Test v1

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QUESTION 1

Which chart shows priorities for theselected view with ALL criteria taken into account?

- A. Bar Chart
- B. XY Chart
- C. Pie Chart
- D. Stacked Bar Chart

Correct Answer: D

QUESTION 2

Which customer pain point is best addressed by the Visualize feature of Rational Focal Point (RFP)?

- A. need for facts not opinions to support requirement priorities
- B. unclear requirements
- C. not being agile enough to react to the market
- D. late product releases due to changing scope/priorities

Correct Answer: A

QUESTION 3

What cannot be changed under the Rational Focal Point (RFP) Preferences menu?

- A. password
- B. user level of access
- C. login actions
- D. date and number format

Correct Answer: B

QUESTION 4

Three of the following services are provided by RationalFocal Point (RFP). Which service is NOT provided by Rational Focal Point (RFP)?

- A. value-based selection

- B. logical code analysis
- C. market planning
- D. planning release content

Correct Answer: B

QUESTION 5

Which organization has been a Rational Focal Point (RFP) customer for many years and provides a powerful testimonial of its worth?

- A. Credit Suisse
- B. Swedbank
- C. Nordkap Bank
- D. Saxo Bank

Correct Answer: B

QUESTION 6

Which display setting shows elements as colored bars on a timeline?

- A. Traceability Matrix
- B. Gantt Chart
- C. Display news in the view
- D. Statistics

Correct Answer: B

QUESTION 7

On which algorithm is the Pairwise Comparison feature of Rational Focal Point (RFP) based?

- A. Analytic Hierarchy Process (AHP)
- B. Efficient Frontier
- C. shortest path
- D. IBM circuitry optimization process

Correct Answer: A

QUESTION 8

Rational Focal Point (RFP) helps customers with several types of detailed planning. However, RFP is NOT designed to help with which type of detailed planning?

- A. roadmap planning
- B. market planning
- C. resource planning
- D. release planning

Correct Answer: C

QUESTION 9

A customer with several products in development wants only those employees working on a product to have access to its requirements decisions. Which feature of Rational Focal Point best meets this customer needs?

- A. modules
- B. attributes
- C. filters
- D. views

Correct Answer: D

QUESTION 10

A customer has project-related data spread out in different Excel documents and MS Project files, which reduces transparency of the organization work. Which feature in RFP can help this customer to consolidate and provide an overview of project data?

- A. history attributes to organize and display working history of the project
- B. e-mail notifications, which provide rankings as to importance and most use
- C. data stored in one database, the Gantt chart and integration to MS Project
- D. report generation, which can be customized

Correct Answer: C

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