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QUESTION 1

A prospect that is currently virtualized using Dell servers is willing to provide a Live Optics report to assist with sizing a partial infrastructure refresh with Nutanix. Which two items from an approach for sampling accurate sizing data with Live Optics? (Choose one)

- A. 24-hour windows during a period of peak utilization
- B. 12-hour windows during any period
- C. 24-hour windows during any period
- D. 12-hour windows during a period of peak utilization

Correct Answer: C

QUESTION 2

In which scenario should shadow clones be explicitly disabled?

- A. when deploying Horizon View virtual desktops
- B. when deploying Splunk
- C. when deploying an Oracle RAC database
- D. when deploying Citrix virtual desktops

Correct Answer: C

QUESTION 3

prospect uses Vmware, Oracle, and Microsoft products for a critical application. The prospect prefers an all flash array because they have significantly invested in servers for their Oracle environment to save on licensing costs.

which feature should be discussed to address this objection?

A. AHV

- B. Hyper-V support
- C. ABS
- D. All flash nodes

Correct Answer: C



QUESTION 4

Which two Citrix desktop creation capabilities are supported on Nutanix AHV? (Choose two) A. Provisioning Service

- B. System Center Virtual Machine Manager
- C. Composer
- **D. Machine Creation Services**
- E. Desktop Delivery Controller

Correct Answer: AD

QUESTION 5

A systems engineer is creating a workload for a Sizer Scenario that requires Disaster Recovery (DR) resources with a Recovery Point Objective (RPO) of 6 hours. The "Protect VMs and other Entities" setting is set to Yes. Async is selected

for the RPO. Which two other options must be enabled to have Sizer create a DR cluster? (Choose two)

- A. Disaster Recovery
- B. Backup
- C. Remote Snapshot
- D. NearSync
- Correct Answer: AC

QUESTION 6

Which two VMs require further data analysis to accurately size resources? (Choose two)

- A. prodsrv02
- B. prodsrv05
- C. prodsrv06
- D. prodsrv07
- Correct Answer: BD

QUESTION 7

When sizing for Splunk, the customer states the daily ingest rate is 500GB and they are currently using Search Factor 2



and Splunk Replication Factor 2.

Which two additional input are required by Sizer? (Choose two)

- A. Data Retention
- B. Network Bandwidth
- C. Number of Events
- D. Number of Datastores
- E. Concurrent Search Users

Correct Answer: AE

QUESTION 8

A customer needs to image nodes that are either bare metal or require a different hypervisor. Which Nutanix tool should be used?

A. Era

- B. Move
- C. Foundation
- D. Prism Central

Correct Answer: C

QUESTION 9

A customer has deployed Nutanix with Esxi for VDI workloads and is considering Nutanix for a major server virtualization project. The customer is running z/Virtual Machine today for a mission critical workload and would like to consider Nutanix as a potential platform.

Which reason would currently disqualify this prospect as an opportunity?

- A. Accurate sizing information is not available
- B. Nutanix does not support z/OS or z/VM
- C. There is no assurance of project progression yet.
- D. New hardware will be announced next quarter.

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Correct Answer: A
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QUESTION 10



A prospect customer\\'s expected workload consists of the following:

1.

110 vCPU

2.

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512GB RAM
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3.

500TB Storage

They need a solution to help decrease storage costs. The majority of their storage requirements come from an imaging application that stores scanned JPEG images. Which two Nutanix capabilities should be leveraged? (Choose two.)

- A. Erasure Coding
- B. Storage-Only Nodes
- C. Capacity Tier Deduplication
- D. Compression

Correct Answer: AD

QUESTION 11

During a meeting with a fortune 100 prospect, an SE achieves technical buy-in from the architecture team. The prospect shares that their management recently attended an executive briefing with Cisco and was impressed by the vision presented.

Management is pushing the architecture tea to adopt Cisco as their HCI standard based on a beief that Nutanix is not a major player.

Which resource should an SE highlight?

- A. Garther magic Quadrant
- B. ESG Performance Analysis
- C. Net Promoter Score
- D. Reference architectures

Correct Answer: A

QUESTION 12

In the event of a primary datacenter failure. a customer wants to power on virtual machines in a secondary datacenter



with an RPO and RTO of no more than 15 minutes. Upon further discussions with the customer. the systems engineer (SE) finds that round trip latency between the 2 sites ca reach up to 6ms Which Nutanix feature should the SE recommend?

- A. Metro Availability
- **B. Rack Awareness**
- C. NearSync
- D. Fault Tolerance FT1

Correct Answer: C

QUESTION 13

A customer needs a tool packaged as a VM that uses realistic workloads paired with real-world test scenarios for HCI environments. The goal is to benchmark performance during typica! workflows and failure events. Which Nutanix tool meets these requirements?

- A. Foundation
- B. Move
- C. X-Ray
- D. Cluster Check
- Correct Answer: C

QUESTION 14

When planning an Oracle database deployment on Nutanix, which best practice should the SE consider?

- A. Creating one storage container per database.
- B. Ensuring deduplication is enabled.
- C. Choosing nodes with more cores and lower clock speed.
- D. Choosing nodes with higher clock speed and fewer cores.

Correct Answer: D

QUESTION 15

ABC Corp currently has 50 VMs currently running in production and is interested in sizing a DR cluster. The RTO is 4



hours and the RPO is 2 hours .

Each VM has 100GB of data, with a 5% daily change rate .for retention the customer wants to keep 2 weeks of snaps on the DR cluster.

What is the minimum amount of storage capacity for the remote cluster to meet the customer\\'s data retention

A. 6TB to 7TB

B. 8TB to 9TB

C. 10TB to 11TB

D. 14TB to 15T

Correct Answer: B

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