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QUESTION 1

Universal Containers decided to use Salesforce Sales Cloud for their sales processes. Won Opportunities must be sent to an external source for Order fulfillment. All lint items must also be sent, along with opportunities. The ERP system has SOAP based web services orders. UC chose to use Apex callouts. Which two design trade-offs must be taken into account when using Apex callouts to SOAP base web services? Choose 2 answers

- A. Too many callouts resulting in exceeding the daily limit for number of callouts.
- B. Code changes may be required following upgrades to the ERP system.
- C. DML operations are not allowed right after Apex callouts.
- D. Appropriate error handling to retry failed messages.

Correct Answer: AC

QUESTION 2

What are three capabilities of Salesforce outbound messaging? Choose 3 answers

- A. Provide a session ID as part of the outbound message.
- B. Repeatedly send a SOAP notification for up to 24 hours until an acknowledgement is received.
- C. Build integration components without the Use of APEX.
- D. Define a WSDL based upon 2 objects related via Master-Detail relationship.
- E. Define a custom WSDL based upon an Apex Interface class definition.

Correct Answer: ABC

QUESTION 3

Universal containers merges with planetary shipping both companies use Salesforce for order processing and they decide to consolidate for processes. universal containers has well-established channels for receiving orders, so they decide to use Universal containers org for receiving and pre- processing of orders and Planetary Shipping's org for processing and fulfillment of orders. What is the best way to integrate the business processes of the companies?

- A. Use Apex callout to push orders from universal Containers to Planetary Shipping
- B. Use salesforce-to-Salesforce integration between Universal containers and Planetary shipping
- C. Use Outbound messages to send orders from Universal Containers to Planetary shipping.
- D. Use a Middleware tool to pull orders from Universal Containers and push to Planetary Shipping.

Correct Answer: B

QUESTION 4

What Salesforce technology should an Integration Architect consider when needing to securely expose an external system User Interface from within the Salesforce UI and provide that system with information about the user?

- A. Visualforce
- B. Custom Web Tab
- C. Canvas
- D. Lightning Component

Correct Answer: C

QUESTION 5

When making an Apex callout, what approach should an Integration Architect recommend for securely transporting sensitive data from Salesforce over an unsecure network connection?

- A. Base64 encode the data before performing the call out from Apex.
- B. Encrypt the data with a shared key before performing the Apex callout.
- C. Use platform Encryption to secure the data before transporting.
- D. Salesforce automatically secures all data transmissions to external systems.

Correct Answer: A

QUESTION 6

As part of their customer setup process. Universal containers requires that any address put into Salesforce be validated by the US Postal Service. The customer must provide their address while they are on the phone with the Universal Containers representative. What two solutions should a Technical Architect recommend to fulfill this requirement? Choose 2 answers

- A. Implement a VisualForce page that validates entered addresses against an API.
- B. Write a trigger with an @future callout that validates addresses against an API.
- C. Build a custom Address object and a trigger that will validate the address against the object.
- D. Leverage an Appexchange application to validate addresses entered.

Correct Answer: AD

QUESTION 7

Universal Containers has a requirement to query all Account records within Salesforce that were updated in the last 24 hours and download those Accounts to their data warehouse on a nightly basis. They expect the volume of records to

be between 500-1500 records per day. What three techniques should an Architect consider? Choose 3 answers

- A. Leverage a time-based workflow action to trigger an account outbound message notification for all records updated within the last 24 hours.
- B. Leverage the Enterprise WSDL getUpdated() operation to retrieve Account records updated within the last 24 hours.
- C. Leverage the Salesforce Data Replication API getUpdated() operation to retrieve Accounts records updated within the last 24 hours.
- D. Leverage a third party tool ETL with a dynamic changing SOQL to retrieve Accounts updated within the last 24 hours.
- E. Leverage the REST API / sObjects / Account / updated URI to retrieve Accounts records updated within the last 24 hours.

Correct Answer: BCD

QUESTION 8

What are three capabilities of Salesforce Lightning Connect? Choose 3 answers.

- A. Write to OData - Compliant data sources without APEX.
- B. Read from OData - Compliant data sources without APEX.
- C. Associate external object records to Salesforce Account records.
- D. Write triggers and workflows on external objects.
- E. Write SOQL queries on external object.

Correct Answer: BCE

QUESTION 9

Universal containers is building an integration from their employee portal to salesforce Chatter. They would like their employee portal to read and write to the Chatter API on behalf of the employee using the portal. What is the correct way to authenticate to the chatter API to meet this requirement?

- A. Use oAuth to authorize the portal to access the chatter API on behalf of the user.
- B. Use oAuth Which will pass their portal credentials to the chatter API.
- C. Use a chatter API integration user which authenticates to salesforce using oAuth.
- D. Use a chatter API integration user which authenticates to Salesforce using Enterprise WSDL login().

Correct Answer: C

QUESTION 10

Universal Containers has a trigger on the Order object to update the parent Account with the date and time of the last closed Opportunity. An integration that inserts orders for the high-volume customers is failing periodically, with no obvious pattern to the timing of failures. What could be the cause of this issue?

- A. The trigger is failing Unit Tests that access the new data;
- B. API limits being limited.
- C. Data skew is causing record locking issues on the Oder Share object.
- D. Record locking contention on the parent Account.

Correct Answer: D

QUESTION 11

Which two automated methods should an architect use to solve an issue with duplicate contacts? Choose 2 answers

- A. Write a Batch Apex class to manage the deduplication
- B. Assign new contacts to queues to be reviewed by a data quality team.
- C. Leverage an AppExchange data management tool to de-duplicate contacts.
- D. Enable duplicate management in the org to prevent duplicates.

Correct Answer: CD

QUESTION 12

An insurance company decides to build an online portal using the Salesforce platform for receiving quote requests from customers. The company has a legacy quoting system that will generate quotes while the rest of the sales process is managed by Salesforce Sales Cloud. The legacy system has an API for creating quotes. What Implementation method should be used so that customers can request quotes online and receive them in real time?

- A. Middleware tool to pull quote requests from SF and push to the legacy system.
- B. Trigger with an @Future method to send quote requests to the legacy system.
- C. Outbound message to send quote requests from Salesforce to the legacy system.
- D. Apex callout to send quote requests from Salesforce to the legacy System.

Correct Answer: D

QUESTION 13

Universal Containers has decided that acquisition of other companies will be a key focus of their growth for the next several years. All acquired customer service agents will use UC's pre-existing customer support process built in Salesforce. the ERP application at any acquired company will not be immediately replaced, and customer service agents must be able to see up-to-date order status from all ERP systems. What recommendation should a technical

Architect make to minimize complexity during new acquisitions?

- A. Use custom Linksto direct users to the appropriate ERP system to view order status.
- B. Build all Integrations as nightly ETL batches to minimize real-time overhead.
- C. Leverage Apex callouts to integrate directly with acquired applications.
- D. Use an ESB to abstract the Salesforce integration from other enterprise applications.

Correct Answer: B

QUESTION 14

Universal Containers is replacing a home-grown CRM system. Currently, a .Net application runs a batch process to query the CRM system nightly and create a CSV file that is picked up via SFTP and loaded to a SQL database. What technology should an architect use to minimize custom development when replacing the CRM system with Salesforce?

- A. Outbound messaging
- B. APEX Batch
- C. APEX Callout
- D. Middleware

Correct Answer: D

QUESTION 15

What are three capabilities of Salesforce to Salesforce(S2S)? Choose 3 answers

- A. Share reports and dashboards between Salesforce orgs.
- B. Automatically publish data from the publisher org.
- C. Manually consume data into the consumer org.
- D. Integrate data between Salesforce orgs via pre-built web service adapters.
- E. Publish data from the publisher's Account object to the consumer's Customer__c object.

Correct Answer: BCE

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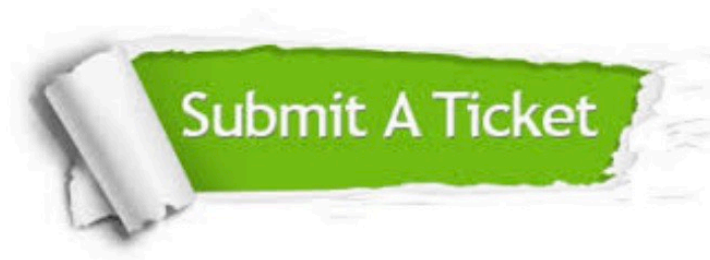
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