

MB-900^{Q&As}

Microsoft Dynamics 365 Fundamentals

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QUESTION 1

You company wants to test Dynamics 365 for Customer Engagement. The 30-day trial expires in a few days.

You need to extend the trial period for an additional 30 days.

What should you do?

- A. Purchase a 30-day subscription
- B. In the administrative portal, choose Extend trial, and then enter your credit card information
- C. Open a support ticket with Microsoft to ask for an extension
- D. Export your solution, start a new trial, and import the solution

Correct Answer: B

References: https://docs.microsoft.com/en-us/dynamics365/customer-engagement/admin/billing-faqs-dynamics-365-online

QUESTION 2

DRAG DROP

You need to use the appropriate applications to meet requirements.

Which applications should you use? To answer, drag the appropriate applications to the correct requirements. Each application may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to

view content.

NOTE: Each correct selection is worth one point.

Select and Place:



Answer Area

Applications	Requirement	Application
Retail	Organize your fixed assets, ensure correct periodic depreciation, and keep	
Talent	track of maintenance costs.	
Business Central	Operate a wide range of business processes, such as merchandising,	
Finance and Operations	inventory, and channel-management capabilities	
	Administer organizational structures.	
	Define store-specific process and discounts that apply to products that are available.	

Correct Answer:

Answer Area

Applications	Requirement	Application
Retail	Organize your fixed assets, ensure correct periodic depreciation, and keep	Business Central
Talent	track of maintenance costs	
Business Central	Operate a wide range of business processes, such as merchandising, inventory, and channel-management	Retail
Finance and Operations	capabilities.	
	Administer organizational structures.	Finance and Operations
	Define store-specific process and discounts that apply to products that are available.	Retail



QUESTION 3

You need to authenticate users to Dynamics 365 for Customer Engagement apps.

What are three supported security models for authentication? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. claims-based
- B. Active Directory Domain Services
- C. OAuth 2.0
- D. Active Directory Federation Services
- E. Microsoft Azure Active Directory
- F. OAuth 1.0

References: https://docs.microsoft.com/en-us/dynamics365/customer-engagement/developer/authenticate-users

QUESTION 4

You need to select a Dynamics 365 for Customer Engagement application to help your organization effectively track, manage, and deliver project-based services. Which application should you select?

- A. Customer Service
- B. Field Service
- C. Project Service automation
- D. Sales

References: https://docs.microsoft.com/en-us/dynamics365/customer-engagement/project-service/overview

QUESTION 5

You need to enable users to export and import data that is in bank and payroll files in Dynamics 365 for Business Central. What should you set up?

- A. RapidStart Services
- B. payroll-transaction import
- C. Data Exchange Framework
- D. data encryption

Correct Answer: ABC

Correct Answer: C



Correct Answer: C

References: https://docs.microsoft.com/en-gb/dynamics365/business-central/admin-setup-and-administration

QUESTION 6

Microsoft releases a major update to the Dynamics 365 applications.

You need to acquire a detailed list of new features and improvements in the new release.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. View the appropriate release notes
- B. In Lifecycle Services, visit the Preview feature management section
- C. On docs.microsoft.com, view the page titled What\\'s new in Dynamics 365
- D. In the product\\'s Help, view the section titled What\\'s new

Correct Answer: CD

QUESTION 7

You deploy Dynamics 365 for Customer Engagement.

You need to advise management on the number of minimum seats required to participate in the FastTrack for Dynamics 365 program.

What is the minimum number of seats required to participate in the program?

A. 50

- B. 100
- C. 200
- D. 250
- Correct Answer: D

References: https://docs.microsoft.com/en-us/dynamics365/get-started/fasttrack/customer-engagement/microsoft-fasttrack-dynamics-365

QUESTION 8

DRAG DROP

A company wants to automate functions performed by some of its departments.



You need to select the appropriate Dynamics 365 application for each function.

Which applications should you select?

To answer, drag the appropriate applications to the correct functions. Each application may be used once, more than once, or not at all. You may need to drag the split bat between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

pplications	Answer Area	
Dynamics 365 for Sales	Function	Application
Dynamics 365 for Customer Service	Support takes incoming calls for defective products and assigns them to the correct groups.	
Dynamics 365 for Field Service	Business development managers need to track progress on potential clients. A system sends emails and product literature to current and	
Dynamics 365 for Marketing	 potential customers A system enables technicians to check which supplies are on their trucks as well as which supplies are at the main location. 	
rect Answer:		
plications	Answer Area	Application
plications		Application Dynamics 365 for Customer Service
plications	Answer Area Function Support takes incoming calls for defective products and assigns	

A system enables technicians to check which supplies are on their

trucks as well as which supplies are at the main location.

Dynamics 365 for Field Service

QUESTION 9

Several company employees need access to Dynamics 365 for Finance and Operations for expense entry purposes only.

You need to add the most restrictive license.

What should you do?

A. Get a User Subscription License (User SL) and give full user access

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B. Get Licensed with Dynamics 365 Team Members



- C. Get licensed with a Dynamics 365 Application subscription
- D. Get a Device Subscription License (Device SL)

Correct Answer: B

QUESTION 10

You are a system administrator integrating Microsoft SharePoint on-premises and Dynamics 365 Customer Engagement in the cloud. Which technology should you use for this type of integration?

- A. private cloud
- B. software as a service (SaaS)
- C. public cloud
- D. hybrid cloud
- E. infrastructure as a service (IaaS)

Correct Answer: D

QUESTION 11

You are an administrator in Dynamics 365 for Customer Engagement apps. You need to create solution components using customization tools.

Which two components can be included in a solution? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. audit logs
- B. sitemap
- C. team
- D. business unit
- E. global option sets
- Correct Answer: BE

QUESTION 12

You need to identify which applications can be deployed as software as a service (SaaS) in the Microsoft cloud.

Which two applications can be deployed? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.



- A. Dynamics 365 for Finance and Operations
- B. Dynamics GP
- C. Microsoft Excel
- D. Dynamics CRM 2016

Correct Answer: AC

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