

# INDUSTRIES-CPQ-DEVELOPER<sup>Q&As</sup>

Salesforce Certified Industries CPQ Developer

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#### QUESTION 1

In Vlocity CME, what is Field Mapper?

Note: This question displayed answer options in random order when taking this Test.

- A. a declarative tool to configure field mappings from opportunities to quotes to orders
- B. A configuration tool that maps fields to product attributes
- C. A data loading tool used to import product catalog data
- D. A configuration tool used to map fields to template bindings

Correct Answer: A

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#### QUESTION 2

Which of the following is NOT created using the createCart method

- A. Order
- B. Quote
- C. Conuact
- D. Opportunity

Correct Answer: C

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#### QUESTION 3

What is a facet in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A. An entity comprised of sections and section elements that appears on the left-hand navigation menu in Vlocity Product Console
- B. An entity that is used to map context dimensions to fields in Salesforce
- C. A container for a Visualforce page
- D. An entity that organizes the objects on the Product Console's Dashboard

Correct Answer: A

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#### QUESTION 4

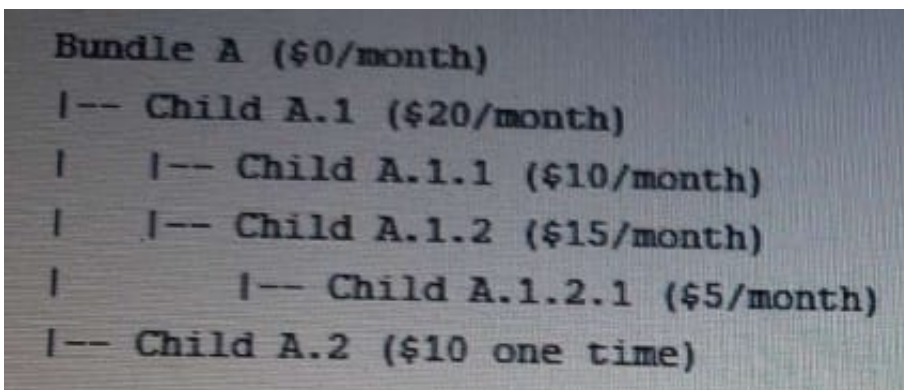
What is the CpqAppHandler method to use when you need to create an order?

- A. getCart
- B. newCart
- C. createCart
- D. postCart

Correct Answer: C

#### QUESTION 5

A developer create a new bundle with 3 levels of child products, as shown below.



To test the new bundle, the developer adds it to the Cart, but only the parent product displays. What is causing this issue?

- A. One of the child products has an incorrect Selling Start Date or End Date.
- B. The product hierarchy data in the platform cache has not been refreshed.
- C. The bundle's hierarchy exceeds the limit of 2 levels of child products.
- D. The bundle is trying to roll Up monthly prices, and one of the child products has a one- time price.

Correct Answer: B

#### QUESTION 6

One of the business capabilities of the Communications Cloud is...

- A. Order management
- B. Contract management
- C. Both of the above

Correct Answer: C

#### QUESTION 7

In Vlocity Cart, which of the following rules are run in the cart line items panel to determine required or excluded products and/or compatibility? Note: This question displayed answer options in random order when taking this Test.

- A. Configuration Validation (Compatibility) Advanced Rules
- B. Evaluation Context Rules
- C. Qualification Context Rules
- D. Configuration Validation (Compatibility) Context Rules

Correct Answer: A

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#### QUESTION 8

Use the Add Mode and Default Quantity fields only for auto-add or auto-replace product relationships.

- A. True
- B. False

Correct Answer: A

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#### QUESTION 9

An Advanced Rule can have how many filters?

Note: This question displayed answer options in random order when taking this Test.

- A. 1
- B. 1 or more
- C. 0, 1 or more
- D. 0-3

Correct Answer: C

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#### QUESTION 10

Which of these can you use in a promotion to change the price of a child product? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. MACD

- B. Adjustment
- C. Override
- D. New order
- E. Different price list

Correct Answer: BC

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#### QUESTION 11

After you submit an order with the reference app. what should be listed in the confirmation message?

- A. The Account Id
- B. The Order Id
- C. The cart items
- D. The total cost

Correct Answer: B

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#### QUESTION 12

Which Integration Procedure is responsible for creating accounts?

- A. updateAddressViP
- B. FetchAccountDetails
- C. saveCartVIP
- D. SubmitOrderVIP

Correct Answer: B

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#### QUESTION 13

Why would you make the time plan of a child product different from that of the promotion?

Note: This question displayed answer options in random order when taking this Test.

- A. The child product is available only in limited quantities.
- B. The discount for a child product ends before the promotion's subscription ends.
- C. The billing system for that child product is different from other child products in the promotion.
- D. The price of the child product is on a different price list.

Correct Answer: B

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#### QUESTION 14

Which at the following use cases should be solved using Discounts functionality?

- A. Qualify customers for discounts using a discount code
- B. Automatically apply negotiated discounts to customers with existing contracts
- C. Discount the price as the quantity of product ordered passes certain thresholds
- D. Evaluate if a customer is eligible for a limited time price reduction

Correct Answer: B

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#### QUESTION 15

A guided process allows you to create new product bundles in the Cart.

- A. True
- B. False

Correct Answer: B

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