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QUESTION 1

A customer requires a new backup solution for their VMware and Hyper-V environment, stored on a 3PAR 8400. They request a solution that will move the backup data across their storage network and allow for copying backup data to 3rd party cloud providers.

Which two components should you recommend? (Choose two.)

A. HPE StoreOnce 3640 with Catalyst

B. HPE Recovery Manager Central

C. Veeam Backup and Replication

D. Microsoft Data Protection Manager

E. Microsoft Storage Spaces Direct

Correct Answer: AC

QUESTION 2

While discussing data reduction technologies, a customer is concerned their data may not compress or deduplicate well.

Which tools should you use to read actual customer data and assess the amount of data reduction savings they may achieve? (Choose two.)

A. NinjaCrawler

B. Nimble Space Savings Estimator

C. NinjaSTARS for Nimble

D. NinjaSTARS

Correct Answer: BD

QUESTION 3

You need to replace a VDI (Virtual Desktop Infrastructure) solution that supports 300 concurrent users. The current platform is running on four HPE BL460 G7 blades and P4000 iSCSI storage. Which platform should you recommend for this integrated VDI workload?

A. HPE Synergy SY480 Gen10

B. HPE BL460 Gen10

C. HPE SimpliVity 380 Gen10

D. HPE DL580 Gen10

Correct Answer: C

The HPE SimpliVity 380 Gen10 enables high performance even at high user density. It eliminates the performance impact of client login storms, delivering 1,000 logins in 1,000 seconds Reference: https://assets.ext.hpe.com/is/content/hpedam/documents/a00053000-3999/a00053300/a00053300enw.pdf

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QUESTION 4

A customer is purchasing a full rack of DL380 Gen10 servers. They are under a severe time constraint and would like the servers to be ready to receive applications upon power up. What should be recommended to satisfy this requirement?

A. Use HPE Proactive Care services.

B. Use HP Pointnext service patching and OS installation services.

C. Include a Customer Intent Document with the order, requesting OS installation services.

D. Nothing additional: all servers arrive from the factory ready for application deployment.

Correct Answer: B

QUESTION 5

You are offering a startup service of StoreOnce 3620 to a customer. Which customer need will require an additional Pointnext service?

A. installation of hardware to the rack

B. creation of the installation plan

C. setup and demonstration of the configuration to one host

D. integration of StoreOnce and a backup ISV application

Correct Answer: D

Protect your business beyond warranty with HPE Support Services HPE Pointnext Services delivers confidence, reduces risk and helps customers realize agility and stability. Our integrated portfolio of Services for storage help customers reduce costs, optimize data, streamline storage management, and improve backup and recovery. Reference: http://4rgroup.com/sanpham/product-doc/HPE-StoreOnce-Systems.pdf

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QUESTION 6

A customer is placing a large order of HPE ProLiant DL380 servers with custom factory integration. Which type of SKU should you use for this order?

A. LTO

B. TCO

C. CTO

D. BTO

Correct Answer: C

QUESTION 7

You need to architect a SQL Database consolidation solution, based on the HPE reference architecture for SQL 2017. The customer is moving from Oracle on Linux and wants to stay on Linux and migrate to a lower-cost solution. Which server should you recommend?

A. HPE DL380 Gen10 running Red Hat Linux Server

B. HPE DL560 Gen10 running Red Hat Linux Server

C. HPE DL560 Gen10 running CentOS Linux Server

D. HPE DL380 Gen10 running Microsoft Windows Server 2016

Correct Answer: A

Oracle customers who wish to stay on Linux and migrate to a lower cost solution.

Reference: https://www.suse.com/media/white-paper/HPE_Reference_Architecture_MS_SQL_Server_2017_on_Linux_
with_HPE_Scalable_Persistent_Memory_on_HPE%20ProLiant_DL380_Gen10.pdf

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QUESTION 8

A customer needs all users to be authenticated before getting access to the network resources. Which product should you recommend to meet this requirement?

A. ArubaClearPass

B. Aruba Central

C. Aruba Airwave

D. Aruba Introspect

Correct Answer: A

QUESTION 9

You created a DL380 Gen10 server proposal using HPE 400 GB SAS 12 G SFF drives; however, your distributor notified you that the drives are not in stock.

Which HPE tool should you use to find a suitable replacement SSD model that is in stock?

A. SSD Availability Matrix

B. HPE Storage Sizer

C. HPE Product Bulletin
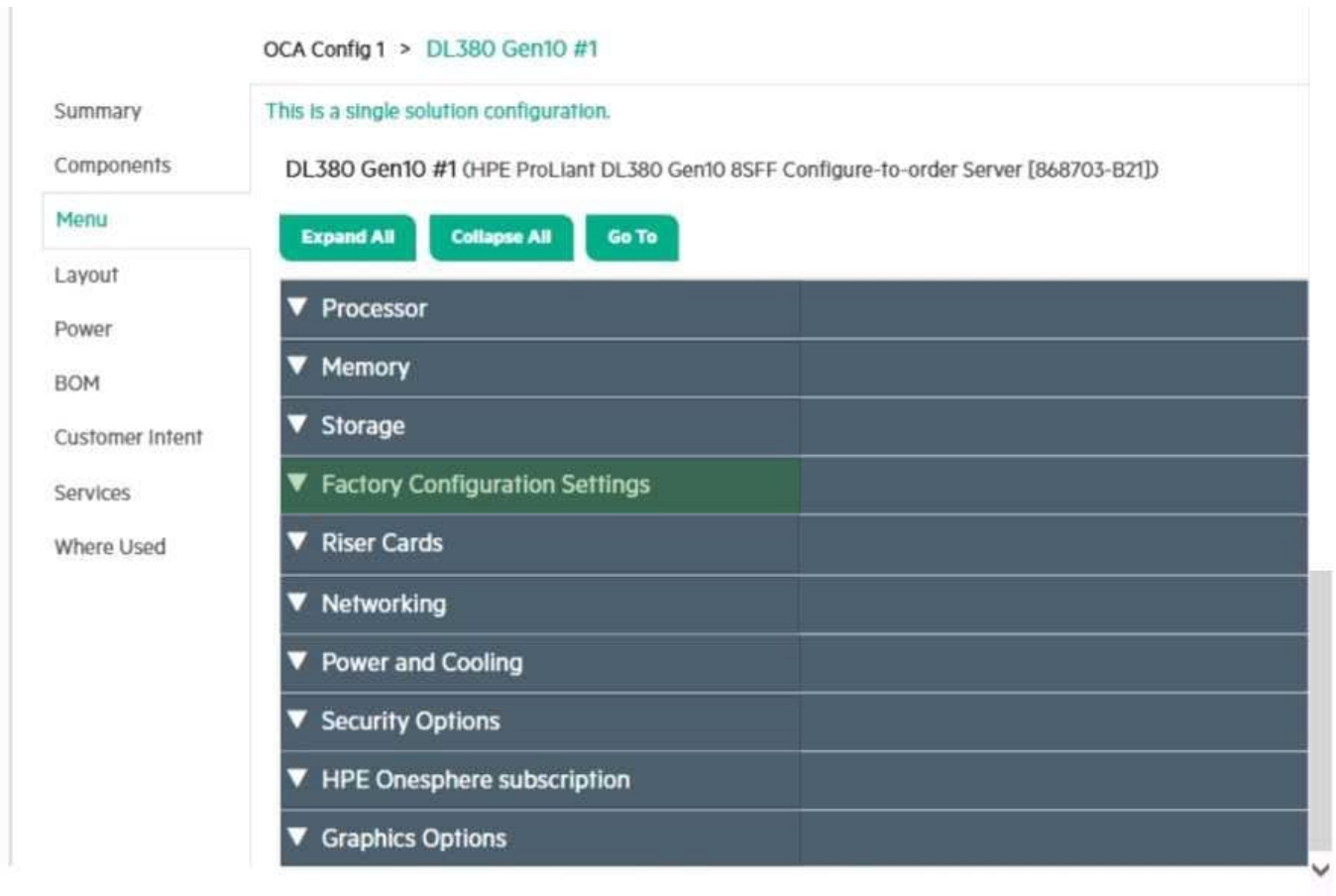
D. SSD Selector Tool

Correct Answer: D

QUESTION 10

HOTSPOT

A customer wants to see how the HPE DL380 Gen10 servers have been placed in the rack you just configured in OCA Click on the exhibit where you would enable this feature in OCA.

Hot Area:

Correct Answer:

OCA Config 1 > DL380 Gen10 #1

Summary

Components

Menu

Layout

Power

BOM

Customer Intent

Services

Where Used

This is a single solution configuration.

DL380 Gen10 #1 (HPE ProLiant DL380 Gen10 8SFF Configure-to-order Server [868703-B21])

Expand All **Collapse All** **Go To**

▼ Processor

▼ Memory

▼ Storage

▼ Factory Configuration Settings

▼ Riser Cards

▼ Networking

▼ Power and Cooling

▼ Security Options

▼ HPE Onesphere subscription

▼ Graphics Options

QUESTION 11

A customer is thinking about a new solution to run their Line of Business (LOB) application. They are considering an HPE SimpliVity solution. Which deployment requirement should be communicated to the customer?

A. The application has to run virtualized.

B. The solution only supports HPE switches.

C. The solution requires a minimum of three nodes.

D. The solution requires FC connectivity

Correct Answer: A

Reference: https://h20195.www2.hpe.com/v2/getpdf.aspx/a00009003enw.pdf

QUESTION 12

A customer needs a right-mix strategy and roadmap for hybrid-IT delivery that covers platform, operations, and brokering. Which HPE service should be recommended to meet the customer\\'s requirements?

A. Professional Services

B. Advisory and Transformation Services

C. Operational Services

D. Proactive Services

Correct Answer: B

Reference: https://www.hpe.com/us/en/services/consulting/cloud.html

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QUESTION 13

Which HPE Server family is purpose built for HPC workloads, Big Data Analytics, object storage, and enterprise service provider needs?

A. HPE ProLiant DL servers

B. HPE Apollo server

C. HPE Synergy servers

D. HPE Edgeline servers

Correct Answer: B

Reference: https://www.hpe.com/emea_europe/en/storage/apollo-4000.html

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QUESTION 14

A customer wants to replace aging data center networking infrastructure with an agile, software- defined solution that will enable them to ensure that mission-critical applications can always get needed bandwidth Which HPE solution should you recommend?

A. Composable Fabric Manager

B. Image Streamer

C. OfficeConnect

D. StoreFabric

Correct Answer: A

QUESTION 15

A customer needs a VMware Horizon VDI solution for a space-constrained remote office. The solution must include deduplication and compression, and be simple to implement and manage. Which platform should you recommend?

A. HPE SimpliVity 380

B. HPE SimpliVity 2600

C. HPE DL360 Gen10

D. HPE DL380 Gen10

Correct Answer: C

Optimizes cloud investment - Reduce time, cost, and network bandwidth for cloud storage with highly efficient global, in-line, variable-length, sliding-window deduplication, and compression. Reference: https://buy.hpe.com/uk/en/enterpriseso lutions/storage-solutions/storage-solutions-for-data-management/storage-solutions-for-data-management/hpe-solutions-for-cohesity-dataplatform/hpe-proliant-dl360-gen10-16tb-remote- office-branch-office-server-for-cohesity-dataplatform/ p/R4H40A

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