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QUESTION 1

How many customers use and trust HP Managed Security Services?

- A. less than 100
- B. between 100 and 159
- C. more than 900
- D. more than 10,000

Correct Answer: C

QUESTION 2

Which statement is true about the pricing/licensing models for HP Fortify?

- A. HP offers a flexible pricing model that is optimized for the customer based on their usage scenario.
- B. HP offers a standard pricing model that is the same for every organization regardless of the number of people that contribute.
- C. HP offers a simple licensing model that views phases as part of a whole, rather than having a complex model that focuses on separating the phases.
- D. HP will match any competitor's pricing model that an organization has been offered.

Correct Answer: A

QUESTION 3

What is the goal of HP Fortify's Software Security Suite?

- A. Find security vulnerabilities in any type of software, fix security flaws in source code before it ships, and protect applications against attacks in production.
- B. Find security vulnerabilities in any type of software, fix security flaws in source code before it ships, and prepare perimeter defense systems with an application context.
- C. Find security vulnerabilities in Web applications, upload findings to ArcSight EMS SIEM, and block the intruder at the gate.
- D. Detect security vulnerabilities during exploitation by using Runtime, upload findings to ArcSight EMS SIEM, and block the intruder at the gate.

Correct Answer: A

QUESTION 4

Fortify's innovative Integrated Application Security Testing (IAST) is an integration with HP

WebInspect and which other product ?

- A. HP Fortify WebInspect Real-Time (WIRT)
- B. HP ArcSightESM
- C. HP Fortify SecurityScope
- D. HP Fortify RunTime

Correct Answer: D

QUESTION 5

What is an HP TippingPoint unique selling point for its hardware appliances?

- A. designed to decrypt TLS traffic with hardware acceleration
- B. market-leading, hardware-based sandboxing technology
- C. designed to be an inline and proactive Intrusion Prevention System
- D. designed to be a passive Network Behavior Anomaly Detection engine

Correct Answer: C

QUESTION 6

Which type of qualification questions uncover the status of the customer's current software security ?

- A. situation questions
- B. implication questions
- C. needs-payoff questions
- D. problem questions

Correct Answer: D

QUESTION 7

Match each HP ESP with its primary function.

HP ArcSight

HP TippingPoint

HP Fortify

Hot Area:

Correct Answer:

HP ArcSight
Network Security
Application Security
Security Intelligence

HP TippingPoint
Network Security
Application Security
Security Intelligence

HP Fortify
Network Security
Application Security
Security Intelligence

HP ArcSight
Network Security
Application Security
Security Intelligence

HP TippingPoint
Network Security
Application Security
Security Intelligence

HP Fortify
Network Security
Application Security
Security Intelligence

QUESTION 8

Who are the most important cyber threat adversaries of modern time? (Select three.)

- A. cyber criminals
- B. spammers

- C. nation states
- D. script kiddies
- E. hackers
- F. competitors

Correct Answer: ACE

QUESTION 9

Which Software Security Center pricing model has a minimum of 10 contributing developers?

- A. Lines of Code
- B. Build to Order
- C. Flexible Deployment
- D. Consultant

Correct Answer: A

QUESTION 10

Which defect management system is among the default integrations with HP Fortify solutions?

- A. BugTracker.NET
- B. GitHub
- C. SourceForge
- D. HPALM

Correct Answer: A

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