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QUESTION 1

Which business challenge is driving customers to become more agile and efficient?

- A. the need to improve quality while keeping up with the pace of changing market demands
- B. the need to bring new technology online and demonstrate technology leadership in their industry
- C. the need to reduce CAPEX and align IT operations with security
- D. the need to demonstrate IT value to the business by using agile development methods

Correct Answer: A

QUESTION 2

During performance testing, which solution capabilities allow testers to identify and eliminate performance bottlenecks?

- A. defect tracking, reporting, and diagnostics
- B. test planning, scheduling, and execution
- C. monitoring, analysis, and diagnostics
- D. real-time reporting in Quality Center

Correct Answer: C

QUESTION 3

Which value statement will likely resonate most with a director of quality assurance?

- A. HP can analyze and manage real time change impact and customer satisfaction.
- B. HP can improve business/IT alignment and developer resource management.
- C. HP can improve stakeholder communication and business process modeling.
- D. HP can improve resource use and provide scalable test management.

Correct Answer: B

QUESTION 4

What is integrated to form the capabilities of HP Unified Functional Testing?

- A. HP ALI and Service Virtualization
- B. HP security validation, performance validation, and functional validation

C. HP ALM and Quality Center

D. HP Functional Testing, HP Service Test, and HP Business Process Testing

Correct Answer: D

QUESTION 5

What is a benefit of HP ALM over similar competitor products?

A. It is focused on the developer market and is developer-centric.

B. It is priced competitively in the market and includes a number of features that are free of charge.

C. It is highly rated by market analysts such as Gartner

D. It is technology and methodology agnostic and integrates the entire application lifecycle.

Correct Answer: B

QUESTION 6

A customer is struggling to complete its planned testing, and its ratio of tests planned to tests executed is at an all-time low. Which solution propositions will most likely resolve the customer's concerns? (Select two.)

A. Decentralizing test management reduces the need for collaboration and more time becomes available for testing

B. Manual testing can be accelerated with a good authoring and execution solution that automates data injection and improves communication of defects with development.

C. Mirror testing multiple environments at the same time can save time.

D. Requirements can be managed, the risk of noncompliance mitigated, and test management with HP Quality Center or HP Applications Lifecycle Management centralized.

E. Automation can reduce the test duration, which increases the amount of testing that can be completed and improves overall quality of the application

Correct Answer: AE

QUESTION 7

What is the most critical resource to a quality assurance organization given the value proposition for HP Quality Management solutions?

A. number of product experts

B. outsourced resources

C. variety of quality tools

D. improved time management

Correct Answer: A

QUESTION 8

What is most likely to resonate with the VP of apps of an enterprise organization?

A. a conversation about the benefits of requirements management and traceability, change impact analysis, and the value of HP performance testing capabilities

B. a customer-facing presentation of HP capabilities and industry leadership that also highlights HP experience and includes customer testimonials

C. a conversation about cost effectively reducing the organization's average delivery time for applications while also improving quality and mitigating risk to their business

D. a conversation about agile project management tools and various agile models that HP solutions support accompanied by a product demonstration

Correct Answer: A

QUESTION 9

Which capabilities allow HP Performance Center to load test applications in and from the cloud?

A. local test requirements

B. cloud-based analytics

C. HP Anywhere

D. cloud-based load generators

Correct Answer: B

QUESTION 10

Which discovery question will likely assist in understanding an organization's pain point that can be addressed by an HP Lifecycle Management solution?

A. Is it difficult for the organization to monitor application performance and availability in real time?

B. Are organizational silos impeding the process of planning, delivery, and hand off to operations?

C. Can project and portfolio management be leveraged to improve business results?

D. Is it difficult for the organization to monitor user mobile application performance and availability in real time?

Correct Answer: B

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