

# HP2-N32<sup>Q&As</sup>

Selling HP Application Lifecycle Management Solutions

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### QUESTION 1

What is HP's approach to dealing with the challenges faced when delivering modern, composite applications that meet business needs?

- A. a focus on developers and locking them in by using our IDE
- B. unified solution for applications with a shared repository of assets for all the stakeholders in the delivery of applications
- C. a variety of tools that are integrated through an integration bus
- D. a variety of independent tools that the customer has to pay to integrate

Correct Answer: B

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### QUESTION 2

Which benefits are provided through the Executive Scorecard, VP of Apps Edition? (Select three.)

- A. automated, real-time view on the availability and state of affairs across the application portfolio in production
- B. ability to monitor customer usage of applications
- C. ability to prove progress of application delivery portfolio to business stakeholders
- D. automated, real-time view on the progress and state of affairs across the application and delivery landscape
- E. ability to deliver predictable, high-quality outcomes for applications
- F. automated, real-time view on the financial state of affairs across the business

Correct Answer: ADF

<http://www8.hp.com/us/en/software-solutions/software.html?compURI=1175668#.UGtw1KT9FZU>

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### QUESTION 3

How does HP Quality Management enable modernization while managing the cost of quality? (Select three.)

- A. It aligns quality effort to business risk.
- B. It supports multiple methodologies.
- C. It reduces provision time from 8 hours to 15 minutes.
- D. It maximizes utilization of resources (people, hardware, and software).
- E. It manages heterogeneous and virtualized infrastructure.
- F. It streamlines the operational change management process.

Correct Answer: DEF

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#### QUESTION 4

Which statement about performance validation resonates with the key personas in the application delivery supply chain? (Select three.)

- A. It maximizes utilization of resources through pooling and sharing of licenses, hardware, and software.
- B. It increases process efficiency and produces better quality applications via Center of Excellence model.
- C. It drastically reduces overhead of test maintenance.
- D. It accelerates time-to-value for achieving secure applications.
- E. It validates modern applications, such as mobile and composite.
- F. It maximizes productivity and collaboration in distributed teams through 24x7 web interface.

Correct Answer: BDF

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#### QUESTION 5

Which licenses are available for HP Service Virtualization? (Select three.)

- A. Service Virtualization Server- Concurrent User
- B. Service Virtualization Designer - Named (or Seat) User
- C. Service Virtualization Server- Instance
- D. Service Virtualization Designer- Concurrent User
- E. Service Virtualization Server - Named (or Seat) User
- F. Service Virtualization Designer- Instance

Correct Answer: BCD

[http://www.hp.com/hpinfo/newsroom/press\\_kits/2012/convergedcloud2012/FS\\_SVC\\_2.0.pdf](http://www.hp.com/hpinfo/newsroom/press_kits/2012/convergedcloud2012/FS_SVC_2.0.pdf) (page2, pricing and availability)

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#### QUESTION 6

What are the principles of unified requirements management? (Select four.)

- A. Run-time Service Model capturing standardization
- B. Universal event correlation

- C. Linking
- D. Collaboration
- E. Application sensitive storage management

Correct Answer: ABCD

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#### QUESTION 7

What are the licensing components for HP LoadRunner? (Select three.)

- A. controllers per protocol
- B. virtual users per protocol
- C. controllers
- D. protocol packs
- E. virtual users per controller
- F. protocol packs per controller

Correct Answer: CDE

<http://www.jds.net.au/tech-tips/loadrunner-licensing/>

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#### QUESTION 8

What are the key terms associated with composite applications? (Select two.)

- A. Automatic maintenance
- B. Shared services
- C. Application sensitive storage management
- D. Virtualization
- E. Provider-consumer

Correct Answer: BC

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#### QUESTION 9

Which phrase describes the value proposition for HP Software's approach to quality management?

- A. rapid provisioning of infrastructure, services, and deployment of applications
- B. faster delivery of quality with connected management and execution on a comprehensive, flexible platform

- C. real-time topology linking business services with the underlying physical, virtual, and cloud infrastructure
- D. real-time, event-based synchronization

Correct Answer: B

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#### QUESTION 10

What is another name for an application that supports a business service or process using components from two or more separate applications?

- A. enterprise application
- B. desktop application
- C. composite application
- D. commercial off-the-shelf (COTS) application

Correct Answer: C

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