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QUESTION 1

What is true about HP Sure Click?

- A. It isolates web content in a virtual machine, where malware cannot affect other tabs, applications, or the operating system.
- B. It helps IT departments develop and maintain policies for supported web browsers.
- C. It helps IT administrators deploy and maintain security settings across a fleet of PCs.
- D. It monitors keyboard clicks and adjusts the feel of the keys so that the user has a nice experience using the keyboard on an HP EliteBook.

Correct Answer: A

QUESTION 2

What does the HP Image Assistant Gen3 do?

- A. It updates and maintains software and security settings across a fleet of PCs and HP Enterprise printers.
- B. It monitors key processes, alerts both users and IT of any changes, and restarts them automatically.
- C. It helps with real-time malware protection using deep neural nets.
- D. It helps develop and maintain an up-to-date software image that has the latest patches and upgrades.

Correct Answer: D

QUESTION 3

How do the enhanced and premium HP DaaS plans differ from the standard plan?

- A. They isolate web content into a virtual machine or a sandbox, where malware cannot affect other tabs, applications, or the operating system.
- B. They provide services to simplify the device lifecycle management, starting with strategic guidance, planning, and design through to deinstallation, sanitization, and recycling services.
- C. They provide non-standard SLAs and services to simplify the device end of life (EOL).
- D. They provide more analytics, enhanced hardware protection, higher levels of security, and application management.

Correct Answer: D

QUESTION 4

What does HP do to meet the needs of the changing demographics?

- A. HP is bringing out a new style of wearable computer that is perfectly suited for the changing demographic.
- B. HP offers purpose-built HP healthcare solutions and HP VR backpacks.
- C. HP creates retro-looking devices for the untapped silver generation market.
- D. HP creates an easy mode to simplify Microsoft Windows and thus make Windows easier to use.

Correct Answer: B

QUESTION 5

Which HP product has HP Sure View Gen3 as an option?

- A. HP ProBook 400 G6 series Notebook PC
- B. HPPro0ne600G4Ai0PC
- C. HPEliteOne800G5Ai0PC
- D. HPChromebook14G5

Correct Answer: C

Reference: <https://www.thurrott.com/hardware/196696/hp-introduces-third-gen-of-hp-sure-view-with-new-elitebook-x360-830-eliteone-800-all-in-one>

QUESTION 6

What is the major security concern associated with company employees working in public areas and open offices, and how does HP address it?

- A. virus attacks, which can be lessened with HP Sure Run
- B. visual hacking, which can be prevented with HP Sure View
- C. malware attacks, which can be mitigated with HP Sure Start
- D. phishing attacks, which can be alleviated with HP Sure Click

Correct Answer: B

QUESTION 7

What is HP Sure Start?

- A. 3rd party built-in self-healing BIOS protection
- B. HP built-in hardware self-healing BIOS protection
- C. HP software for self-healing BIOS protection

D. HP built-in hardware battery protection

Correct Answer: B

Reference: <https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-4649ENA.pdf>

QUESTION 8

Which HP display would be most useful for someone who spends most of their time traveling and has no fixed office?

- A. HP S1414-inch Portable Display
- B. HP E243p 23.8-Inch Sure View Monitor
- C. HP S340c 34-inch Curved Monitor
- D. HP E243d 23.8-inch Docking Monitor

Correct Answer: A

QUESTION 9

How does HP meet the "everything as a service" demand of rapid urbanization?

- A. with HP STS (Smart Technologies Service)
- B. with HP CSaaS (Cloud Solutions as a Service)
- C. with HP DaaS (Device as a Service)
- D. with HP CPaaS (Computing Power as a Service)

Correct Answer: C

QUESTION 10

How should you address customer concerns relative to price?

- A. by focusing on key areas that show business value and highlight how the HP solutions offer best-in-class pricing for the value they deliver
- B. by explaining that HP has the most secure PCs on the planet, which warrants the higher price
- C. by lowering the price with very little margin just secure the deal
- D. by telling them their competitor has just bought some and they don't want to be left behind

Correct Answer: A

Reference: <https://www8.hp.com/us/en/hp-information/environment/productsandsolutions.html>

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