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QUESTION 1

Which user portal in HP Cloud Services Automation normally allows event monitoring and ticketing?

- A. Service Developer Portal
- B. Administration Portal
- C. Service Assurance Portal
- D. Self-Service Portal

Correct Answer: C

QUESTION 2

Your customer is considering purchasing an HP CloudSystem solution and is not sure which solution to adopt. Currently, they are only interested in deploying an Infrastructure as a Service (IaaS) solution. Which HP CloudSystem solution should you propose?

- A. HP CloudSystem Enterprise
- B. HP CloudSystem Service Provider
- C. HP CloudSystem Matrix
- D. HP CloudSystem DataCenter

Correct Answer: C

QUESTION 3

A customer is considering a move to a private cloud. They have experienced issues in the past with closely integrated solutions and are concerned that the HP CloudSystem solution will have similar limitations. Which advantage of the HP cloud solution should you emphasize to address her concern?

- A. Best-in-class technology
- B. Open and heterogeneous
- C. Hybrid delivery
- D. Service flexibility

Correct Answer: C

QUESTION 4

Which HP tool provides a guided self-service experience to help you provide customers with initial configurations in a few minutes?

- A. Enterprise Configurator
- B. HP Product Bulletin
- C. Simplified Configuration Environment
- D. ActiveAnswers

Correct Answer: B

Reference: <http://www8.hp.com/h20195/v2/GetHTML.aspx?docname=c04123238>

QUESTION 5

Which components are included in an HP Converged System 700 expansion kit? (Select two)

- A. HDDS
- B. Server blades
- C. Virtual Connect modules
- D. Tiber optic cables
- E. Direct-attach copper cables

Correct Answer: CE

QUESTION 6

What is one business value of hybrid IT that an HP Helion solution enables?

- A. The company has more security for its workloads in the public cloud because they are protected by two forms of encryption
- B. The company has greater efficiency in meeting the infrastructure power demands.
- C. The company has fewer operating costs because the development team takes over the role of the IT team.
- D. The company has the flexibility to deploy workloads on traditional IT, in a private cloud, or in a public cloud

Correct Answer: B

Reference: <http://www8.hp.com/in/en/hp-news/press-release.html?id=1753932#.VK68ViuUdw0>

QUESTION 7

What is an optional extension of HP Cloud Service Automation (CSA) for Matrix?

- A. HP Operations Manager

- B. HP Advanced Resource Manager
- C. HP Storage Essentials
- D. HP Business Service Management

Correct Answer: C

QUESTION 8

Each of the HP CloudSystem offerings can be built using small, medium, and large building blocks. Which fibre storage array does HP recommend for the small building block (HP CloudSystem Matrix) with the lowest cost of entry?

- A. HP P9500 Disk Array
- B. HP 3PAR F-Class Storage Solution
- C. HP P6000 Enterprise Virtual Array
- D. HP LeftHand P4000 SAN Solution

Correct Answer: C

QUESTION 9

The company wants to change its traditional operating model to a cloud-based model that meets these requirements:

Automates database and middleware
Reduces the deployment time of virtual and physical servers
Increases server deployment consistency
Provides lifecycle management for hybrid cloud services
Allows rapidly defining of new multi-tier cloud services

Which HP solution is correct to recommend to this client?

- A. CloudSystem Foundation
- B. ConvergedSystem for Virtualization
- C. Helion Public Cloud
- D. CloudSystem Enterprise

Correct Answer: B

QUESTION 10

A customer's CIO wants to deploy a new line of business applications while also embracing cloud technologies. The customer has a minimal capital budget and must deploy on- premise to meet compliance requirements.

Which recommendations best fulfill the customer needs? (Select two)

- A. Position HP ConvergedSystem 500 for SAP HANA and discount to meet CAPEX requirements.

- B. Leverage HP Financial Services and move the costs from CAPEX to OPEX
- C. Leverage a public cloud model to host the application with a VPN back to the customer's data center.
- D. Position HP ConvergedSystem for Virtualization to provide showback to the business via customer portals.
- E. Position HP CloudSystem Enterprise as the cloud engine.

Correct Answer: BC

QUESTION 11

What is a difference between HP CloudSystem Enterprise built on ConvergedSystem 700x and HP CloudSystem Enterprise1?

In other words, what is included in HP CloudSystem Enterprise built on ConvergedSystem 700x but not included in HP CloudSystem Enterprise alone?

- A. HP CloudSystem Enterprise built on ConvergedSystem 700x includes HP Helion Development Platform.
- B. HP CloudSystem Enterprise built on ConvergedSystem 700x includes and is optimized for specific configurations of HP Converged Infrastructure
- C. HP CloudSystem Enterprise built on ConvergedSystem 700x adds a full version of HP Operations Orchestration (OO).
- D. HP CloudSystem Enterprise built on ConvergedSystem 700x adds a full version of HP Cloud Service Automation (CSA).

Correct Answer: C

QUESTION 12

A customer has a virtualized environment but has not implemented any cloud services. Is this customer qualified for an HP Helion solution?

- A. This customer is qualified, particularly if the company is trying to increase service automation
- B. This customer is not qualified because the virtualized environment provides the same benefits as cloud services
- C. This customer is qualified, particularly if the company is trying to increase its investment in capital expenditures
- D. This customer is not qualified because HP Helion is only targeted at customers who have already begun to implement cloud services.

Correct Answer: C

QUESTION 13

A mid-sized business is getting pressure from executives to implement cloud services and shift the company's budget toward operating expenditure (OPEX). Which statement correctly describes whether this customer is qualified for an HP

Helion solution?

- A. This customer is not qualified because HP Helion only provides solutions for very large- sized companies.
- B. This customer is qualified only if they already have an HP Public Cloud Service.
- C. This customer is not qualified because HP Helion requires that customers already have at least basic cloud service offerings.
- D. This customer is qualified because HP Helion shifts IT focus from building infrastructure to providing line of business services.

Correct Answer: B

QUESTION 14

Which CloudSystem Console main menu item provides a single view of all available resources and their utilization?

- A. Dashboard
- B. Compute nodes
- C. Integrated tools
- D. Activity

Correct Answer: C

QUESTION 15

A customer in a traditional data center is unsure about staying in a virtualized blade environment or whether they should use infrastructure as a Service (IaaS) on blade technologies to automate processes to reduce power cooling and footprint. They need to measure the costs associated with not making a change versus moving forward with a cloud infrastructure.

Which HP tool can help this customer make a decision?

- A. CloudSystem TCO Calculator
- B. Hyperscale TCO Calculator
- C. BladeSystem TCP Calculator
- D. Converged Infrastructure ROI Calculator

Correct Answer: B

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