DEV-401$^{Q\&As}$

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QUESTION 1

Checkbox can be controlling field only and not a dependant field.

A. True

B. False

Correct Answer: A

QUESTION 2

If this option is unchecked on Customize > Leads > Settings, `Enforce Validation and Triggers from Lead Convert\\' then the validation rules and triggers of account, contact and opportunity are bypassed but the validation rules and triggers of lead execute.

A. True

B. False

Correct Answer: B

QUESTION 3

What attribute of the component can be used to hide the related lists

Correct Answer: Related List

QUESTION 4

Files tab shows files from: A. Documents

B. Salesforce CRM content from the libraries one is a member of from one\\'s personal libraries

C. Files from chatter from the groups one is a member of

Correct Answer: BC

QUESTION 5

Which of these standard fields can be tracked through Field HistoryTracking?

A. Name

B. Owner

C. Created By

D. Last Modified By

Correct Answer: AB

QUESTION 6

What is the difference between Apex Data Loader and Import Wizard as far as record loading is concerned?

Correct Answer: Apex Data Loader, Loading of a record fails if even one column/field has invalid data in it. Import Wizard, Inconsistent behavior. Sometimes the field with invalid data is not loaded but the remaining record gets loaded as mentioned above when text value was provided in a field of type number but the field was not a compulsorily required field. The record loading fails if this field is made a compulsorily required field.

QUESTION 7

A lead can have more than one values in the lead status picklist with the `Converted\\' checkbox checked for them so that these values are available while converting the lead to be assigned to the `Status\\' picklist as the converted status.

A. True

B. False

Correct Answer: A

QUESTION 8

Encrypted fields can be edited regardless of whether you have the "View Encrypted Data" permission.

A. True

B. False

Correct Answer: A

QUESTION 9

Employees in an organization with Salesforce who do not have a Salesforce license can join Chatter.

Correct Answer: A

QUESTION 10

Which of these cannot be deactivated?

A. Validation rule

B. Workflow rule

C. Approval process

D. Sharing rule

E. Apex triggers

F. Escalation rule

G. Assignment rule

H. Auto-response rule.

Correct Answer: D

QUESTION 11

When creating technical positions, the hiring manager must fill out the certification requirements for the position. When creating non-technical positions, such as positions in Sales and Finance, the certification fields are not required and therefore must not be visible. Which tool would you use to meet the requirements?

A. Record types

B. Field-level security

C. Page Layouts

D. Page Layouts with Record Types

Correct Answer: D

QUESTION 12

Reports can only display 1 child object at a time.

A. True

B. False

Correct Answer: A

QUESTION 13

Master Detail Relationship can contain a standard object on the detail side.

A. True

B. False

Correct Answer: A

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QUESTION 14

Which elements can be stored in folders?

A. True

B. False

Correct Answer: B

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QUESTION 15

Who gets full access to a record?

Correct Answer: 1. Record Owner 2. User in a role higher than the owner in the role