

C_TSCM62_67^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP7

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QUESTION 1

A sales order is to be delivered with a material and quantity using item category TAN. What configuration settings are necessary? (Choose two)

- A. The sales document type needs to be set to relevant for delivery.
- B. The item category needs to be set to "relevant for delivery" for value items.
- C. The item category needs to be set to schedule line allowed.
- D. The schedule line category needs be to set to relevant for delivery.

Correct Answer: CD

QUESTION 2

Which elements determine a shipping point automatically? (Choose three.)

- A. Delivering plant
- B. Storage condition
- C. Transportation group
- D. Shipping condition
- E. Loading group

Correct Answer: ADE

QUESTION 3

A company wants to give their customers an additional free laptop for every 10 laptops they buy of the same model.

Which of the following scenarios would implement this?

- A. Free goods with an exclusive bonus quantity that increases the quantity without generating a subitem
- B. Free goods with an inclusive bonus quantity that generates a subitem
- C. Free goods with an inclusive bonus quantity using the free goods calculation rules
- D. Free goods with an exclusive bonus quantity using the free goods calculation rules

Correct Answer: D

QUESTION 4

What is controlled by the item category of a sales document item? (Choose three)

- A. Whether an item is relevant for billing
- B. Whether an item is relevant for pricing
- C. Whether a customer-material info record is read
- D. Whether you can reject an item in a sales order
- E. Whether you can create schedule lines for the item.

Correct Answer: ABE

QUESTION 5

Your customer wants to use warehouse transfer orders for picking when processing a delivery using lean warehouse management.

How do you achieve this? (Choose two)

- A. Activate the sales document type for warehouse management.
- B. Assign a warehouse number to a combination of plant and storage location in the organizational structure.
- C. Activate the sales document type for lean warehouse management.
- D. Activate the assigned warehouse number as a lean warehouse.

Correct Answer: BD

QUESTION 6

As a member of the project team, you are asked to set up the system so that a user has to enter an order reason when he or she processes a sales order. It should be possible to save the incomplete order, but further processing should not be possible until the Order Reason field is filled.

How do you implement this requirement?

- A. Define an incompleteness procedure with the Order Reason field and assign a status group in which the General, Delivery, and Billing Document fields are selected.
- B. Define an incompleteness procedure with the Order Reason field and assign it to a sales document type that has the "Incompleteness Message" indicator set.
- C. Define an incompleteness procedure with the Order Reason field and mark it as mandatory.
- D. Define an incompleteness procedure with the Order Reason field, assign it to the sales document type, and set the status to "released for further process steps."

Correct Answer: A

QUESTION 7

Based on which of the following dates is the availability check (ATP) carried out?

- A. Requested delivery date
- B. Replenishment lead date
- C. Material availability date
- D. Goods issue date

Correct Answer: C

QUESTION 8

Which of the following settings apply to inquiries and quotes? (Choose two.)

- A. Billing relevant
- B. Schedule line allowed
- C. Order reason required
- D. Pricing relevant

Correct Answer: BD

QUESTION 9

Which of the following enable the processing of a delivery? (Choose two)

- A. The items in a delivery are processed using various shipping points.
- B. Each delivery has a unique ship-to party.
- C. The shipping point is determined for each sales order item.
- D. The valid route is determined in the order header.

Correct Answer: BC

QUESTION 10

In a sales order, schedule line category CP was found. The sales document item contains the following information: The MRP type from the material master is M0 and the relevant item category is TAN. The assignment table for schedule line categories has no entry for the combination of TAN and M0.

How was the schedule line category determined in this case?

- A. Using the assignment table with the item category and SD document category criteria
- B. Using the assignment table with the item category and item usage criteria
- C. Using the default schedule line category of the sales document type
- D. Using the assignment table only with the criteria item category

Correct Answer: D

QUESTION 11

Which of the following is controlled by the configuration of the billing type?

- A. How account determination takes place
- B. Whether order-related billing is supported when using this billing type
- C. Whether a billing plan is determined when using this billing type
- D. How the item category within the billing document is determined

Correct Answer: A

QUESTION 12

For which of the following can you use a distribution channel? (Choose two)

- A. To determine the address in the output of the order confirmation
- B. To assign a delivery plant for sales processes
- C. To distinguish material master data used during sales order processing
- D. To determine the transportation scheduling for a material during sales order processing

Correct Answer: BC

QUESTION 13

A customer is to be billed on the last day of every month, regardless of when the order and the delivery are processed.

Which procedure fulfills this requirement?

- A. Maintain a factory calendar with a single date per month and assign it to the customer master record of the payer.
- B. Maintain a billing date profile and assign it to the sales document type.
- C. Maintain a customer-specific billing due list variant and schedule a periodic job.
- D. Use the condition technique and assign a billing date determination profile to the customer master record of the

payer.

Correct Answer: A

QUESTION 14

Which of the following parameters can you set in the schedule line category? (Choose three)

- A. Transfer of requirements
- B. Delivery type
- C. Shipping condition
- D. Movement type
- E. Availability check

Correct Answer: ADE

QUESTION 15

What is the difference between the SAP sales documents Delivery Free-of-Charge and Subsequent Delivery Free-of-Charge?

- A. Subsequent Delivery Free-of-Charge requires a mandatory reference to a sales document. Delivery Free-of-Charge does not have this requirement.
- B. Subsequent Delivery Free-of-Charge uses item category KLN, which carries out no pricing and no billing. Delivery Free-of-Charge uses item category TAN, which carries out pricing and billing.
- C. Delivery Free-of-Charge must be created with reference to a preceding invoice. Subsequent Delivery Free-of-Charge can be created with reference to an invoice or sales order.
- D. Subsequent Delivery Free-of-Charge is only created in case of partial deliveries. Delivery Free-of-Charge is created with reference to return deliveries only.

Correct Answer: A

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