

# C\_TS460\_1809<sup>Q&As</sup>

C\_TS460\_1809 : SAP Certified Application Associate - SAP S/4HANA  
Sales 1809 Upskilling

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#### QUESTION 1

What are characteristics of a shipping point? There are 3 correct answers to this question.

- A. Shipping points are required for delivery processing
- B. Loading group is used for shipping point determination
- C. Shipping points are used are used to create warehouse order
- D. Shipping points are assigned to plants
- E. Shipping points are assigned to a storage location

Correct Answer: ABD

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#### QUESTION 2

What are characteristics of the make-to-order process with Assembly Processing? There are 2 correct answers to this question.

- A. The sales order requires a phantom item for the transfer of requirement
- B. The sales order directly initiates the posting of the goods issue
- C. The production order is directly created from the sales order
- D. The material is stored in a sales order specific stock

Correct Answer: CD

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#### QUESTION 3

Where are the calculation type and scale basis type maintained? Please choose the correct answer.

- A. Access sequence
- B. Pricing procedure
- C. Condition record
- D. Condition type

Correct Answer: D

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#### QUESTION 4

What can you do in the Sales Order Fulfillment Monitor? There are 2 correct answers to this question.

- A. Check and edit the payment terms on header and/or item level
- B. Monitor sales orders in critical stages
- C. Execute order-related billing
- D. Start automatic pricing update for all sales orders

Correct Answer: BC

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#### QUESTION 5

Which elements contribute to the available quantity during an Available-to-Promise (ATP) check for a sales order item? There are 3 correct answers to this question.

- A. Stocks
- B. Transfer orders
- C. Shipment documents
- D. Sales documents
- E. Purchase orders

Correct Answer: ADE

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#### QUESTION 6

You manually change the item category of a quotation item and create a subsequent sales order. You do NOT want the item category in the sales order to be determined automatically. How do you achieve this? Please choose the correct answer.

- A. Choose "reference mandatory" in the quotation type
- B. Define an item category usage for the item category determination
- C. Enter an alternative item category in the sales order type
- D. Maintain a default item category in the copy control

Correct Answer: D

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#### QUESTION 7

Which activity can be completed within a shipping process? There are 2 correct answers to this question.

- A. Packing

- B. Scrapping
- C. Execution of transfer posting
- D. Goods issue posting

Correct Answer: AD

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#### **QUESTION 8**

What is the characteristic of an access sequence? Please choose the correct answer.

- A. It represents the properties of the pricing conditions
- B. It contains the hierarchy of the condition tables search
- C. It defines the key fields of the condition records
- D. It contains the steps showing how the condition types are linked

Correct Answer: B

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#### **QUESTION 9**

Which of the following is contained in a building block of an SAP S/4HANA best practice? Please choose the correct answer.

- A. Scope item fact sheet
- B. Activation content
- C. Test script
- D. Solution scope

Correct Answer: B

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#### **QUESTION 10**

What can you set in a valid condition record to block its use in a sales order? Please choose the correct answer.

- A. Release status
- B. Calculation type
- C. Validity date
- D. Scale basis type

Correct Answer: A

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#### QUESTION 11

What must be set up to establish the interface between Sales and Distribution and Financial Accounting? Please choose the correct answer.

- A. Data transfer routine
- B. General billing interface
- C. Copy control for accounting
- D. Account determination

Correct Answer: D

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#### QUESTION 12

Which organizational unit represents the geographical aspect of the organization in Sales and Distribution? Please choose the correct answer.

- A. Distribution channel
- B. Sales group
- C. Sales office
- D. Sales district

Correct Answer: C

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#### QUESTION 13

Which packing option can be configured for a delivery item category? There are 3 correct answers to this question.

- A. Packing seasonal
- B. Packing mandatory
- C. Packing allowed
- D. Packing not allowed
- E. Packing automatic

Correct Answer: BCD

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#### QUESTION 14

Your customer requires billing to run for all invoices on the day of each month. How do you set up this requirements?

Please choose the correct answer.

- A. Set up a factory calendar for the bill-to-party and assign it to the general billing interface
- B. Set up a factory calendar and assign it to the customer role of the business partner master of the payer
- C. Set up a periodic billing plan for this bill-to-party and assign it to the customer role of the business partner master
- D. Set up a job for background processing for this payer at the end of each month

Correct Answer: D

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#### QUESTION 15

You save a billing document for an invoice. What happens? There are 2 correct answers to this question.

- A. The credit limit check is performed
- B. The goods issue is posted
- C. The account receivable is posted
- D. The document flow is updated

Correct Answer: CD

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