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QUESTION 1

For which purposes would you need to create transportation lanes in SAP Business ByDesign? Note: There are 3 correct answers to this question.

A. To specify that goods can be transferred from a site of company "A" to a site of company "B".

B. To specify that goods can be sent from a site to a customer.

C. To specify that goods can be sent between sites owned by the same company.

D. To specify the transportation time needed to send goods to a customer.

E. To specify the supported modes of transport when sending goods from a site to customers.

Correct Answer: BDE

QUESTION 2

Which data is replicated in the SAP Business ByDesign / Concur Expense integration? Note: There are 3 correct answers to this question.

A. Spending data

B. Invoices

C. Employees

D. Cost objects

E. Receipt images

Correct Answer: ABD

QUESTION 3

How would you initiate a third-party order fulfillment process in the system?

A. By selecting "External" for the fulfillment field in the sales order logistics details in the Outbound Logistics Control work center.

B. By selecting an externally managed location as the ship-from site in the sales order item.

C. By selecting the "Source Of Supply Priority" rule as the procurement type in the planning tab of the material master.

D. By selecting "External" for the fulfillment field in a sales order item.

Correct Answer: D

QUESTION 4

You change an active project baseline and save it. Then, the system creates a new baseline.

What are the statuses of the previous baseline and new baseline?

A. Previous baseline: "active with pending changes" New baseline: "in planning"

B. Previous baseline: "obsolete" New baseline: "in planning"

C. Previous baseline: "obsolete" New baseline: "active"

D. Previous baseline: "active with pending changes" New baseline: "in approval"

Correct Answer: D

QUESTION 5

Which accrual methods are supported for project sales (fixed price / time and material)? Note: There are 3 correct answers to this question.

A. Recognize at point of delivery

B. Recognize at completed contract (revenue only)

C. Recognize using cost-to-cost POC

D. Recognize using work-to-work POC

E. Recognize at point of invoice

Correct Answer: CDE

QUESTION 6

Which of the following documents in SAP Business ByDesign can you use to rectify a discrepancy in a released customer invoice?

Note: There are 3 correct answers to this question.

A. Cancellation invoice

B. Rebate credit memo

C. Correction invoice if available for the country

D. Customer credit memo

E. Recurring invoice template

Correct Answer: ACD

QUESTION 7

On which of the following granularities can you valuate inventory?

Note: There are 2 correct answers to this question.

A. Product Specification

B. Company

C. Business Residence

D. Identified Stock

Correct Answer: AD

QUESTION 8

Which of the following tasks are exclusive to a key user?

Note: There are 3 correct answers to this question.

A. Maintain personal views and selections

B. Create custom reports and assigns them to work center views

C. Create corporate KPIs, which are monitored by business users

D. Adapt work center overview pages for others

E. Create work center and work center views

Correct Answer: BCD

QUESTION 9

Which sales order characteristic determines whether you can use project invoicing?

A. The sales unit

B. The product

C. The bill-to party

D. The item type

Correct Answer: D

QUESTION 10

A customer invoice needs to be created based on an invoice request.

What are valid preceding document types?

Note: There are 3 correct answers to this question.

A. Service confirmation

B. Contract

C. Inbound delivery

D. Outbound delivery

E. Customer return

Correct Answer: ABD

QUESTION 11

With which priority is the functional area automatically determined?

A. First: General ledger account Second: Cost center type

B. First: Cost center type Second: Profit center

C. First: Profit center Second: General ledger account

D. First: Cost center type Second: General ledger account

Correct Answer: A

QUESTION 12

Which inventory valuation methods are supported in SAP Business ByDesign?

Note: There are 3 correct answers to this question.

A. Standard cost

B. Moving average

C. Last in, first out

D. Actual costing

E. First in, first out

Correct Answer: ABD

QUESTION 13

You want to analyze the expected gross profit of your incoming orders by a specific product category.

Which one of the following reports can deliver these figures?

A. The "Profit Analysis" report, based on earned profit.

B. The "Profit Overview by Key Figure" report, based on invoiced profit.

C. The "Profit Detail by Contribution Margin Scheme" report, based on order profit.

D. The "Income Statement by Function of Expense" report, based on order profit.

Correct Answer: A

QUESTION 14

Which reporting principles separate receivables and payables by profit center?

Note: There are 2 correct answers to this question.

A. Profit center and segment reporting

B. Profit center and segment reporting with balancing

C. Profit center and segment reporting with splitting

D. Profit center and segment reporting with clearing

Correct Answer: BC

QUESTION 15

Which of the following tasks can sales planning do?

Note: There are 3 correct answers to this question.

A. Copy targets from MS Excel

B. Change aggregated plan data in MS Excel

C. Copy sales plans and adjusting them for the next planning period

D. Make the plan, forecast, and actual reports available as standard analytics content

E. Simulate target achievements based on last year\\'s sales volume

Correct Answer: CDE

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