

# C\_ARSOR\_2108<sup>Q&As</sup>

SAP Certified Application Associate - SAP Ariba Sourcing

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#### QUESTION 1

Which bidding format is intended to be used when pricing terms are not equal across suppliers?

- A. Index-based
- B. Bid transformation
- C. Total cost
- D. Price breakdown

Correct Answer: B

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#### QUESTION 2

In sourcing events, what features is available to automatically add content for a given category rather than manually having the user add it on their own?

- A. Sourcing library
- B. Predecessor project
- C. Commodity price escalation management
- D. Category attribute hierarchy

Correct Answer: A

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#### QUESTION 3

A sourcing project is created from a fully approved sourcing request. What data is copied from the sourcing request to the sourcing project? Note: there are 2 correct answers to this question.

- A. Commodity
- B. Region
- C. Name
- D. Test project

Correct Answer: AB

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#### QUESTION 4

- A. Staggered
- B. Dutch

C. Parallel

D. Serial

Correct Answer: C

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#### QUESTION 5

How are due dates set? Note: there are 2 correct answers to this question.

A. Dates are set relative to the completion of the previous task

B. Fixed dates are manually set by the project owner;

C. Dates are set relative to the start of the parent phase

D. Dates are set relative to the start of the project

Correct Answer: BC

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#### QUESTION 6

What format does SAP Ariba recommend for supplier user IDs?

A. First initial; Last name

B. email address

C. First name; Last name

D. Company name -Unique number

Correct Answer: B

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#### QUESTION 7

What scoring field is used to dictate the weighting of a question within a specific section? Note: there are 2 correct answers to this question.

A. Weighty

B. Target Grade

C. Importance

D. Overall Percentage

Correct Answer: BD

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#### QUESTION 8

When you manage event templates (rankjead bid, etc.) which of the following rule types controls the visibility of participant information?

- A. Bid agreement rules
- B. Market feedback rules
- C. Supplier eligibility criteria
- D. Bidding rules

Correct Answer: B

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#### QUESTION 9

During a sourcing process design workshop, a consultant identifies that the customer does NOT have any documented processes.

- A. Use the goal and objectives identified in the project charter to promote a discussion about the customer current process
- B. Facilitate a brainstorming session to elicit suggestions for improvement to the current process
- C. Escalate the issue to the project sponsors for resolutions
- D. Use the SAP Ariba Best Sourcing Practice template as the baseline template for developing the to-be process

Correct Answer: D

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#### QUESTION 10

Which of the following factors would influences the success of an auction?

- A. There are wide variations in product standards
- B. Participants are bidding in multiple currencies
- C. The supply base is competitive
- D. Raw material prices for the suppliers are rising

Correct Answer: C

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#### QUESTION 11

Where can you access tasks that have been assigned to you? Note: there are 3 correct answers to this question.

- A. To-Do portlet

- B. Manage > My task
- C. Dashboard calendar
- D. Manage > to do
- E. Manager > Personal workspace

Correct Answer: ABC

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#### QUESTION 12

What action would allow a user to be able to create or edit a sourcing project? Note: there are 2 correct answers to this question.

- A. Ensure a sourcing request was created before the sourcing project
- B. Ensure the user is assigned to the Sourcing Approver system group
- C. Ensure the user is assigned to the Sourcing Agent system group
- D. Ensure the user is assigned to the Project Owner group within a sourcing project;

Correct Answer: CD

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#### QUESTION 13

What does Shared Services build in a standard deployment? Note: there are 3 correct answers to this question.

- A. Up to 5 custom header fields
- B. 3 custom dashboard templates
- C. 1 sourcing request template
- D. 1 analytical report
- E. Up to 50 tasks/phases in the process

Correct Answer: ADE

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#### QUESTION 14

Which advantages apply to a Simple RFX? Note: there are 3 correct answers to this question.

- A. Customers can specify time periods for which they need a quote
- B. Customers can schedule Simple RFX events for materials
- C. Customers can capture pricing information on an ongoing basis

- D. Customers can use Simple RFx event within auctions
- E. Supplier can specify for how long are their quotes are valid

Correct Answer: ABC

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#### QUESTION 15

You have created a new supplier within a sourcing event and have published the event. Your supplier contacts you and says they already have an Ariba Network account.

- A. Ask your supplier to click the link in the invitation email and to create a new account that is tied to your company sourcing site
- B. Ask your supplier to click the link in the invitation email and log in with their existing account
- C. Ask your supplier to log in to their account and search for your sourcing event in the list of active events
- D. Remove them from the event and recreated their company and contact with the correct information

Correct Answer: B

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