

# CSCP<sup>Q&As</sup>

Certified Supply Chain Professional

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#### QUESTION 1

All of the following flow through the reverse supply chain EXCEPT:

- A. remanufactured goods
- B. obsolete goods
- C. information flows
- D. cash or credits
- E. components for replacement or repair

Correct Answer: A

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#### QUESTION 2

Which of the following methods is a strategy of moving products from receiving, sorting, and shipping, without putting goods into storage?

- A. Order pooling
- B. Drop shipping
- C. Cross-shipment
- D. Cross-docking

Correct Answer: D

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#### QUESTION 3

What does the "R" in CPFR stand for?

- A. rapid
- B. reengineering
- C. replenishment
- D. research
- E. risk

Correct Answer: C

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#### QUESTION 4

A company evaluating supply chain options compares the lower costs associated with moving to a geographically distant area to the increased costs associated with achieving smooth, consistent, and timely flow of material. The company is determining:

- A. total cost of ownership (TCO).
- B. direct and indirect cost alignment.
- C. complete cost considerations.
- D. full-cost evaluation.

Correct Answer: A

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#### QUESTION 5

Which of the following product design strategies is most likely to result in reduced costs due to greater economies of scale?

- A. Modularization
- B. Simplification
- C. Specialization
- D. Standardization

Correct Answer: D

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#### QUESTION 6

An increase in the inventory turnover rate for a supply chain typically would indicate that there has been a reduction in:

- A. prices to the end user.
- B. supply chain cost of sales.
- C. the manufacturer's inventory.
- D. the total supply chain inventory.

Correct Answer: D

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#### QUESTION 7

A company that manufactures complex mechanical assemblies to customer order and ships them directly to the customer is implementing manufacturing cells. The benefit most likely to result from this effort is a reduction in the:

- A. number of component shortages.
- B. production planning horizon.

- C. time to fill customer orders.
- D. response time to a request for quote.

Correct Answer: C

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#### QUESTION 8

A manufacturer has direct relationships with its tier 1 suppliers. Which of the following supplier capabilities is a benefit to the manufacturer establishing a direct relationship with lower-tier suppliers?

- A. Provides smaller lot sizes
- B. Provides components with short lead times
- C. Provides Just in Time deliveries
- D. Provides information about impending shifts in the economy

Correct Answer: D

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#### QUESTION 9

Which of the following is associated with products in the grocery industry?

- A. high demand uncertainty and economies of scale important
- B. high demand uncertainty and economies of scale unimportant
- C. low demand uncertainty and economies of scale important
- D. low demand uncertainty and economies of scale unimportant

Correct Answer: C

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#### QUESTION 10

All of the following are characteristics of functional products EXCEPT:

- A. stable demand
- B. predictable demand
- C. 10% to 25% forced end-of-season markdown
- D. long product life cycles
- E. lower profit margins

Correct Answer: C

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#### QUESTION 11

To what point in the supply chain does most executives tend to focus their efforts on when managing their supply chain?

- A. point of supply
- B. point of manufacturing
- C. point of consumption
- D. point of purchase

Correct Answer: C

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#### QUESTION 12

Which of the following statements is true when selecting the mode of transportation to use in a global supply chain?

- A. The difference in cost of warehousing in different countries makes air transportation viable only for very lightweight items.
- B. When moving heavy items long distances, water transportation offers the lowest cost and highest availability in most countries.
- C. Pipeline usage is limited because of the high variable cost of operation and difficulty moving between pipelines.
- D. The availability, specifications, and geographic reach of rail transportation varies greatly from country to country.

Correct Answer: D

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#### QUESTION 13

From the customer's perspective, all of the following are characteristics of an effective channel EXCEPT:

- A. direct
- B. convenient
- C. control and consistency
- D. fast
- E. flexible

Correct Answer: C

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#### QUESTION 14

A manufacturer's inventory levels are growing and service levels are dropping. Which of the following supply chain strategies is most appropriate to reduce inventory and improve service?

- A. Increase the safety stock on all items.
- B. Reduce the setup time.
- C. Optimize the total cost.
- D. Implement batch operations.

Correct Answer: B

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#### **QUESTION 15**

The primary objective of supply chain management is:

- A. minimizing transportation costs.
- B. reducing inventory levels.
- C. taking a systems approach.
- D. implementing advanced technologies.

Correct Answer: C

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