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QUESTION 1

What needs to be done before converting lookup to Master detail relationship?

- A. Make sure that all lookup fields have values
- B. Use Data Loader to convert all lookup to Master detail
- C. First delete lookup field and create new Master Detail
- D. OWD of master must be public Read/Write

Correct Answer: A

QUESTION 2

How to configure to make easier to search Knowledge Article? Choose 5

- A. Search using Global Search
- B. Search from Article Tab
- C. Use Article Type and Select Filters like Data Category
- D. Use Stemming
- E. Use Search Column
- F. Use Profiles
- G. Synonyms
- H. Auto Complete tag

Correct Answer: BCDGH

QUESTION 3

A company wants to track newly created Chatter Groups which are maintained by 4 Divisions: Corporate, Partners, Best Practices and Marketing.

What will the System Admin do to best achieve this requirement?

- A. Create Buckets and Summary Report
- B. Create Picklist and Summary Report
- C. Create Picklist and Summary Report
- D. List Views



Correct Answer: C

QUESTION 4

What happends when you uncheck enable Content pack creation? Choose 2

- A. Users can edit contents of existing Pack
- B. Users can edit description
- C. Users cannot clone Content Pack

Correct Answer: BC

QUESTION 5

Universal Containers wants only users from the sales department to have access to price books. How can an administrator meet this requirement?

- A. Create a sharing rule to share all price books to sales users
- B. Manually share each price book to the sales users\\' profile
- C. Set the organization-wide default for price book to Use
- D. Clone all custom price books from the standard price book

Correct Answer: C

QUESTION 6

How you can make sure that field on record is unique?

- A. Check "Unique" in field while creating it
- B. Use Validation Rule
- C. Check "External Id" in field while creating it

Correct Answer: A

QUESTION 7

Universal Container has a custom object to track complaints. They use a field to view related complaints. What is the relationship?

A. Master Detail Relationship

B. Junction Object



- C. Look-up Relationship
- D. Hierarchical Relationship

Correct Answer: D

QUESTION 8

Which three actions can occur when an administrator clicks "Save" after making a number of modifications to Knowledge data categories in a category group and changing their positions in the hierarchy? (Choose three.)

- A. Users are temporarily locked out of their ability to access articles
- B. Users may temporarily experience performance issues when searching for articles
- C. The contents of the category drop-down menu change
- D. The articles and questions visible to users\\' change
- E. The history of article usage is reset to zero utilization

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Correct Answer: ADE
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QUESTION 9

Which Statement is true about the creation of entitlement processes? Choose 2

- A. Entitlement versioning allows changes to existing entitlement processes
- B. Entitlements have their own organization wide defaults
- C. The Manage Entitlement permission must be enabled
- D. Milestones can be created dynamically based on other fields

Correct Answer: CD

QUESTION 10

How can an admin ensure that cases will be handled in multiple channels? Choose 2

- A. Offer a Live Agent Chat button on the company website.
- B. Expose case feed options on the company website.
- C. Use Chatter Answers in the company Community page

Correct Answer: AC



QUESTION 11

Users have been given Read/Write access to product support cases through criteria-based sharing rules. A user\\'s profile only has the Read permission for cases. What is true about the user\\'s ability to edit product support cases?

- A. The user will Only be able to edit cases manually shared with them
- B. The user will only be able to edit the cases that they created
- C. The user will not be able to edit product support cases
- D. The user will be able to edit product support cases

Correct Answer: C

QUESTION 12

Admin wants to delete approval process that is no longer used by management. What makes admin not to complete this request? Choose 2

- A. Process is tied with email alert and field update
- B. Process is not locked
- C. Process has record associated
- D. Process is set to active

Correct Answer: CD

QUESTION 13

Universal Containers needs to create price books for sales representatives in multiple regions. How can the administrator meet this requirement?

- A. Delete the products that are not needed by a region from the standard price book
- B. Clone the standard price book and create a new price book for each region
- C. Delete the standard price book and create a new price book for each region
- D. Add new price book entries to the standard price book for each region

Correct Answer: B

QUESTION 14

The sales team has requested that a new field be added to accounts called Current Customer. The default value will be No and will change to Yes, if any related opportunity is successfully closed as won. What can an administrator do to meet this requirement?



- A. Configure Current Customer as a roll-up summary field that WI recalculate whenever an opportunity is won
- B. Use an Apex trigger on the Account object that sets the Current Customer field when an opportunity is won
- C. Use a workflow rule on the Opportunity object that sets the Current Customer field when an opportunity is won
- D. Configure Current Customer as a text field and use an approval process to recalculate its value

Correct Answer: D

QUESTION 15

Lets say you have a case and it may have Parent Case. Using which relationship you can get information of all child cases in parent Case?

- A. Lookup Relationship
- B. Master Detail
- C. Hierarchical relationship
- Correct Answer: C

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