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QUESTION 1

Which Selesforce B28 Commerce object is used to tie en Account to a Price List?

A. Account Link

B. Contact Group

C. Account Group

D. User Id

Correct Answer: C

QUESTION 2

How can a category be moved to display in the category widget from the bottom to the very top?

A. Set its sequence value higher than any other category.

B. set its sequence value lower than any other category.

C. Set its parent category to the "First Category" category section.

D. Set its sequence value higher than any other category.

Correct Answer: B

QUESTION 3

In which order do Page Configuration values roll-up?

A. Global Page > Global All > Storefront Page > Storefront All

B. Storefront Page > Storefront All > Global Page > Global All

C. Global All > Global Page > Storefront All > Storefront Page

D. Storefront All > Storefront Page > Global All > Global Page

Correct Answer: C

QUESTION 4

Which three elements are critical prior to metalling the Cloudcraze managed package?

Choose 3 answers

A. Verified Customer Community licenses exist

B. Ensure the customer has the community cloud license installed.

C. Ensure that there is a full set of Salesforce B2B Commerce Data.

D. Ensure the user doing the Install has a Role.

E. Created a customer community profile.

Correct Answer: ADE

QUESTION 5

A customer has a requirement to allow users to ship items to multiple addresses, as well as allow for multiple shipping option selections.

Which Selesforce B2B Commerce feature Will satisfy this business requirement?

A. Provide a custom shipping Implementation through the Salesforce B2B Commerce logic layer.

B. Update the product catalog to include any new shipping properties.

C. Update the Salesforce B2B Commerce Shipping Rates table with shipping properties for the storefront.

D. Enable Line level Independence for the storefront.

Correct Answer: D

QUESTION 6

In which location is the first price Tier defined when using Tiered Pricing?

A. The Default Storefront Pricelist

B. The Price field on the respective Pricelist Item Record

C. The Tiered Pricing Lightning Component

D. The CC Product Record

Correct Answer: B

QUESTION 7

In which two ways can Tiered Pricing tables In- input?

Choose 2 answers

A. JSON text field

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B. Visualforce component on the Price List Item

C. SOQL Query

D. The CC Product Record

Correct Answer: AB

QUESTION 8

Where is the from address configurable for emails sent from Salesforce 82B Commerce in workflow steps such as request password, checkout, or email cart?

A. Salesforce B2B Commerce storefront settings

B. Account

C. CC Account Group

D. Salesforce community settings

Correct Answer: A

QUESTION 9

What is true about the use of Product Specs?

A. They can be applied to accounts.

B. They can be Included as a condition to be tested on a promotion rule.

C. They can be used to define product specific pricing

D. A They can be used in the faceted search and/or displayed on the POP specifications tab.

Correct Answer: D

QUESTION 10

Which two Product Statuses enable a user to view a product?

Choose 2 answers

A. Blocked

B. Not Orderable

C. Released

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D. Visible

E. viewable

Correct Answer: BC

QUESTION 11

After updating a Page Label record, which action is required to see those changes reflected in a storefront?

A. Rebuild and activate Configuration Cache in CC Admin > Global Settings > Configuration Cache Management.

B. Deactivate and Activate the storefront community.

C. Clear browser Cache on the computer.

D. Refresh Page Label Cache in CC Admin > Global Settings > Indexing.

Correct Answer: D

QUESTION 12

What are three best practices for controlling where a promotion is shown within a given storefront?

Choose 3 answers

A. Setting the Promotions location configuration setting to the appropriate location string

B. A page promotion can adjust the price of a product on the PIP page

C. Setting Location Display Sequence to the order in which you want the promotion to display relative to other promotions within the same space

D. setting the Page Location for the promotion to the pages you want it displayed on

E. Setting the Location Type to where you want the promotion to display on the page

Correct Answer: CDE

QUESTION 13

Which two price lists can be displayed for users?

Choose 2 answers

A. Best Price

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B. Reverse Sequence

C. Sequence

D. List Price

Correct Answer: AD

QUESTION 14

Which three Pricing Adjustment Methods can be utilized for Tiered Pricing?

Choose 3 answers

A. Percentage Adjustment

B. Absolute Price

C. Quote Price

D. Price Adjustment

E. Discount Price

Correct Answer: ABE

QUESTION 15

What accurately describes a Dynamic kit Product Type?

A. A Kit is a tightly related set of product.

B. The pricing Kit price is determined by the pricelist item associated with the Kit.

C. A Kit is constructed by the customer.

D. The pricing Kit is determined by the products contained in the Kit.

Correct Answer: C

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