ADM-211 Q&As

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QUESTION 1

You can specify the criteria for specific objects desired in the weekly data export function?

A. True

B. False

Correct Answer: A

QUESTION 2

What arc the potential reasons why different people may have different numbers when they create and run reports?

Correct Answer: Check the answer in explanation.

They used different criteria:

1.

 Time frames

2.

 My vs all ownership criteria

3.

 Advanced fillers

QUESTION 3

Introducing duplicate account records can be hard to control in a private sharing model. The Account Owner Report can be used to vie w a list of account records in such a sharing model. What is required to run this report?

A. An administrator enabling this feature in the application

B. Enabling "Modify All Data" permissions on the user profile

C. A user to be above an account owner in the role hierarchy

D. A sharing rule whereby all accounts owned by the entire organ

Correct Answer: A

QUESTION 4

Universal Containers require an approval process on Campaigns where campaigns required approving by Area managers. Once the Campaign submitted for approval which of the following is true?

A. User can update actual cost in campaign after it is submitted for approval.

B. User can add campaign members after submitted for approval.

C. Record is lock for editing and none of above option a and b are possible.

D. None of above.

Correct Answer: B

QUESTION 5

On Sales force console if a user want to see more fields in Parent object mini layout while viewing Child Detail Page.

A. Change Mini Page Layout

B. Change Page Layout

C. Change Console Layout

D. Change Mini Console layout

Correct Answer: A

QUESTION 6

Which is NOT an option for customizing Sales force Content?

A. Customer fields

B. Validation Rules

C. Workflow Rules

D. Workspace permissions

Correct Answer: C

QUESTION 7

When does knowledge of Apex code become necessary to create a Visual Force page?

A. When creating custom page layouts

B. When creating a master roll-up summary

C. When a custom controller is required

D. It is always necessary to use Apex code with VF

Correct Answer: C

QUESTION 8

Which should be used when coding Apex if the code is going to be reused by other developers?

A. Classes

B. Triggers

C. Global Groups

D. Managed Packages

Correct Answer: A

QUESTION 9

An administrator notices there are too many duplicate records, numerous sharing rules, and a large number of manually shared records. This situation maybe a symptom of...

A. A role hierarchy that has too few roles

B. A sharing model that is too public.

C. A sharing model that is too private.

D. Object permissions on profiles that are too restrictive.

Correct Answer: C

QUESTION 10

What are some metadata attributes that are provided by the Force.com Explorer regarding fields?

Whether a field is Select all that apply:

A. Creatable

B. Updatable

C. Nullable

D. Readable

E. Delete-able

Correct Answer: ABC

QUESTION 11

Is it possible to incorporate web services API Calls into S Controls?

A. True

B. False

Correct Answer: A

QUESTION 12

When would you use APEX?

Choose 2 answers.

A. When you need t o process one record at a time

B. If you want to attach business logic to a data event

C. Use classes when coding APEX that will be used by other developers

D. When you can use a custom formula field

Correct Answer: BC

QUESTION 13

What are the types of items measured by the Sales force Labs Adoption Dashboards?

Select all that apply:

A. User logins

B. Closed won opportunities

C. Call activity

D. Data quality

Correct Answer: ACD

QUESTION 14

What services arc included in DaaS?

Correct Answer: Check the answer in explanation.

1.

 Force com metadata API

2.

 Force com IDE

3.

 Force com Sandbox

4.

 Force com code share

QUESTION 15

What records can be cleaned and enriched using Data.com?

{Select all that apply.)

A. Accounts

B. Contacts

C. Opportunities

D. Campaigns

E. Leads

Correct Answer: ABE

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