

700-846^{Q&As}

Cisco IoT Advantage for Account Managers (IOTAAM)

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QUESTION 1

How can an engineer maximize plant uptime?

- A. improve fault isolation and troubleshooting time
- B. standardize industrial enterprise
- C. use architectures based on products with high MTBF
- D. implement an architecture based on CPWE

Correct Answer: D

QUESTION 2

Which products should an engineer leverage to implement a complete cybersecurity solution in secondary substations\?

- A. hardware (IR1101) and software (Cyber Vision)
- B. hardware (ISA3000) and software (FND)
- C. hardware (IW6300) and software (IND)
- D. hardware (ISA3000) and software (Cyber Vision)

Correct Answer: D

QUESTION 3

Which functions does Cisco DNA-Center manage?

- A. policy provision, design assurance
- B. detect secure maintain view
- C. segment, deploy, integrate audit
- D. configure, secure, manage monitor

Correct Answer: A

QUESTION 4

What are the steps to engage customers to develop IoT opportunities?

- A. design in with OT vendors build full-stack solutions, extend the enterprise
- B. standardize industrial and enterprise networks simplify sales plays, accelerate integrations
- C. create a foundation with IBN extend relevance with cybersecurity, engage with edge data
- D. leverage CVDs, connect all assets on the network, use data to drive business outcomes

Correct Answer: B

QUESTION 5

Which product provides reliable and resilient wireless solutions for mission-critical applications where signal strength can be challenging?

- A. Cisco's industrial wireless 3700 series access points
- B. Cisco's Ultra-Reliable Wireless Backhaul
- C. IC3000
- D. IW6300

Correct Answer: B

QUESTION 6

What does Volt/Var Control and Optimization manage?

- A. Fault Location Isolation
- B. voltage levels and power quality
- C. compliance regulatory
- D. service restoration

Correct Answer: B

QUESTION 7

How can issues with traffic safety and new connected vehicles be addressed?

- A. provide insight into the data generated from roadway sensors and devices
- B. converge multi-services network designed for resiliency and deployment and management at scale
- C. Cisco Validated Designs provide peace of mind and clear compliances
- D. zero trust model, increase visibility, segmenting traffic mitigate and threat protection end-to-end

Correct Answer: D

QUESTION 8

What is a key digitization outcome in manufacturing?

- A. faster product lifecycle
- B. better products
- C. regulatory compliance
- D. better connected communities

Correct Answer: A

QUESTION 9

What are the benefits of integrating DER applications?

- A. Volt/VAR optimization
- B. meter read accuracy and efficiency
- C. predictive and preventive maintenance of the transformers
- D. reliability and efficiency obtained through a dynamic DER

Correct Answer: A

QUESTION 10

Which industrial network switches are ideal for monitoring equipment within mining operations?

- A. MerakiMS125-48
- B. Catalyst 9300
- C. IE1000
- D. Catalyst IE3400

Correct Answer: A

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