

700-760^{Q&As}

Cisco Security Architecture for Account Managers

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QUESTION 1

Which three products are in Cisco's Web and Email Security portfolio? (Choose three.)

- A. Meraki
- B. ESA
- C. Investigate
- D. WSA
- E. Umbrella
- F. CES

Correct Answer: BDF

QUESTION 2

Which two types of recurring revenue sales does Cisco offer? (Choose two.)

- A. Platform subscription sale
- B. License sale
- C. Portfolio
- D. Subscription sale
- E. Training

Correct Answer: BD

QUESTION 3

Which two products are involved in granting safe access to apps? (Choose two.)

- A. ACI
- B. Identity Services Engine
- C. TrustSec
- D. Duo
- E. SD-Access

Correct Answer: CE

QUESTION 4

Which are two reasons perimeter-based network security is no longer sufficient? (Choose two)

- A. more vulnerabilities
- B. more IT professionals
- C. more networks
- D. more devices
- E. more users

Correct Answer: AD

QUESTION 5

What are two ways Cisco helps customers navigate compliance issues? (Choose two.)

- A. Providing identity verification
- B. Securing email communications
- C. Ensuring all employees have access to all files
- D. Removing reporting requirements
- E. Removing bureaucratic security tags

Correct Answer: AC

QUESTION 6

Which three products are used to secure the cloud? (Choose three.)

- A. Umbrella
- B. Tetration
- C. NGFW
- D. ESA
- E. Meraki
- F. Cloudlock

Correct Answer: ABF

QUESTION 7

Which Cisco Security benefit is a differentiator that allows partners to plan and model their business?

- A. one solution to fit every need
- B. comprehensive vision for security
- C. unparalleled commitment
- D. best-in-class technologies

Correct Answer: B

QUESTION 8

In which two ways has digitization transformed today's security threat landscape? (Choose two.)

- A. Expanding complexity
- B. Growing ecosystem
- C. Decreasing endpoint ecosystem
- D. Decreasing 3rd party applications
- E. Decreased access points

Correct Answer: AB

QUESTION 9

Which two benefits of flexible purchasing does Cisco provide? (Choose two.)

- A. Simplify the datacenter
- B. Meet immediate needs
- C. Roll out more solutions
- D. Plan for the future
- E. Reduce training needs

Correct Answer: AE

QUESTION 10

Where do you start to achieve true network visibility?

- A. Branches
- B. Fabric Level

C. OT

D. IT

Correct Answer: B

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