

# 700-250<sup>Q&As</sup>

Cisco Small and Medium Business Sales

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#### QUESTION 1

Which solution is recommended for SMBs seeking to optimize and automate?

- A. platform-as-a-service
- B. Generative AI
- C. AI powered applications
- D. business intelligence

Correct Answer: C

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#### QUESTION 2

Environmental sustainability is very important to Cisco. What is Cisco's goal regarding net zero emissions?

- A. achieve it by 2025
- B. achieve it by 2030
- C. achieve it by 2040
- D. has already been achieved

Correct Answer: C

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#### QUESTION 3

Which Cisco solution provides end-to-end visibility from every user to any application?

- A. Cisco Control Hub
- B. Meraki Dashboard
- C. ThousandEyes
- D. Cisco Overwatch

Correct Answer: C

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#### QUESTION 4

Which device connects remote SMB workers with power collaboration solutions and award-winning device?

- A. Cloud Meeting Solutions
- B. Meraki Insight
- C. WebEx
- D. Meraki Systems Manager

Correct Answer: C

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#### QUESTION 5

Which groundbreaking feature leverages Meraki Cameras?

- A. Smart Health Notifications
- B. Smart Secure Notifications
- C. Smart IoT Notifications
- D. Smart Cleaning Notifications

Correct Answer: B

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#### QUESTION 6

Which feature results in fewer cyberattacks and breaches for an organization?

- A. security products from multiple vendors
- B. large cybersecurity team
- C. multi-cloud security platform
- D. proactive security strategy

Correct Answer: D

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#### QUESTION 7

What enables Umbrella to offer unprecedented insight into launched and staged attacks?

- A. understanding the types of sensitive data loss by customers
- B. data set of multiple geographies and protocols

- C. DNS redundancy
- D. Umbrella's geofenced network

Correct Answer: B

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#### QUESTION 8

Which Cisco product is part of the smart experience for empowering IT?

- A. Umbrella
- B. Meraki Cameras
- C. Meraki Sensors
- D. Meraki Insight

Correct Answer: D

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#### QUESTION 9

Which product enhances workspaces for SMBs by accelerating the Webex platform experience?

- A. Webex Control Hub
- B. Webex Boards
- C. Webex Breakout Rooms
- D. Webex Polls

Correct Answer: A

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#### QUESTION 10

What is a quality requirement for a secure SMB?

- A. endpoint security with threat hunting and vulnerability management
- B. zero trust identity-based access to every application
- C. low friction secure access process
- D. cloud-delivered security to all devices

Correct Answer: A

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