

# 1Z0-963<sup>Q&As</sup>

Oracle Procurement Cloud 2017 Implementation Essentials

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### QUESTION 1

In Oracle Transactional Business Intelligence (OTBI), which subject area should you use to report on spend for purchase orders and their associated requisitions?

- A. Procurement ?Procure to Pay Real Time
- B. Procurement ?Requisitions Real Time
- C. Procurement ?Purchasing Real Time
- D. Procurement ?Spend

Correct Answer: A

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### QUESTION 2

Identify two activities that a Buying Organization will be able to perform after it provides the Supplier Portal access to Suppliers. (Choose two.)

- A. Create Negotiation flow internally on behalf of prospective suppliers.
- B. Import supplier data and related entities.
- C. Collect information about prospective suppliers through a self-guided registration flow.
- D. Evaluate prospective suppliers by routing their registrations through a collaborative review process by using a flexible rules engine.
- E. Consolidate suppliers and supplier sites to clean up duplicate suppliers or support supplier acquisitions.

Correct Answer: CD

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### QUESTION 3

An automobile parts manufacturer has decided to implement only the Cloud Purchasing product from the Oracle Procurement Cloud pillar. Which setup component will not be required for this implementation?

- A. Procurement Agents
- B. Procurement Business Function
- C. Document Styles
- D. Negotiation template
- E. Purchasing Line Types

Correct Answer: D

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#### QUESTION 4

Your customer frequently orders a specific item from a selected list of suppliers. Some of the suppliers provide the item at a negotiated price, whereas other suppliers change the price throughout the year.

How should you set up this item in Oracle Procurement Cloud to address both requirements?

- A. Create a Contract Purchase Agreement for the varied price supplier and do not create any kind of agreement for the fixed price supplier.
- B. Create a Planned Purchase Order for the fixed price supplier and do not create any kind of agreement for the varied price supplier.
- C. Create a Blanket Purchase Agreement for the negotiated price supplier and a Contract Purchase Agreement for the varied price supplier.
- D. Create a Contract Purchase Agreement for the fixed price supplier and a Blanket Purchase Agreement for the varied price supplier.

Correct Answer: C

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#### QUESTION 5

A buyer often orders an item BA82829 by box but the store manager stocks the item as individual units by using the 'Each' unit of measure. Item BA82829 can be ordered from three suppliers and the box sizes differ by supplier (12, 24 and 36). Identify the correct option to set up these units of measure in Product Hub (PIM).

- A. Create multiple BoxY UOMs, where Y is the quantity per box, and an Each UOM, and assign them to different UOM classes.
- B. Create multiple BoxY UOMs, where Y is the quantity per box, and an Each UOM, and assign them to the same UOM class.
- C. Create a Box UOM and an Each UOM and assign them to different UOM classes.
- D. Always use the Each UOM and do not create Purchase Orders for Box.
- E. Create a Box UOM and an Each UOM and assign both to the same UOM class.

Correct Answer: E

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#### QUESTION 6

During an Oracle Procurement Cloud implementation, you have been asked to provide View access to all purchasing document to all buyers in Procurement Business Unit A. What will you do to configure this change?

- A. Update each buyer's access using "Manager Procurement Agent" for procurement Business Unit A.
- B. Modify "Configure Procurement Business Function" for procurement Business Unit A and provide access to all buyers.
- C. Define all buyers as employees in procurement Business Unit A.

D. Configure a new document style and assign it to each buyer in "Manage Procurement Agent".

Correct Answer: A

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#### QUESTION 7

Identify two fields whose tolerance levels are ignored when data is entered while creating receipts using Enforce Blind Receiving. (Choose two.)

- A. Receiving Quantity
- B. Waybill
- C. UOM
- D. Receiving Date
- E. Packing Slip

Correct Answer: AD

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#### QUESTION 8

Your organization has multiple procurement business units. A Qualification manager wants to launch an initiative for assessment of suppliers. However, the manager is unable to select the qualification model that he or she defined earlier.

Identify the cause for this behavior.

- A. The Qualification manager is not defined as procurement agent.
- B. The Qualification model is not yet approved.
- C. The Qualification manager has not selected the correct procurement BU.
- D. The Qualification manager does not have the "Manage Suppliers" action enabled in procurement agent definition.

Correct Answer: A

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#### QUESTION 9

Identify three profile options that are used to configure Self Service Procurement.

- A. POR\_SEARCH\_RESULTS\_SKIN
- B. POR\_DISPLAY\_EMBEDDED\_ANALYTICS
- C. PO\_PRC\_AGENT\_CATEGORY\_ASSIGNMENT
- D. PO\_DOC\_BUILDER\_DEFAULT\_DOC\_TYPE

E. POR\_DISPLAY\_CATEGORY\_ITEM\_COUNT

Correct Answer: BCD

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#### QUESTION 10

Your customer is implementing Cloud Procurement across two countries: A and B. They need intercompany transactions to be carried out between these two entities.

Identify the setup to fulfill this requirement.

- A. intercompany transaction between business units of countries A and B
- B. Supply Chain financial Orchestration agreement between legal entities of countries A and B
- C. Supply Chain financial Orchestration agreement between business units of countries A and B
- D. intercompany transaction between legal entities of countries A and B

Correct Answer: A

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#### QUESTION 11

Your customer tells you that in their industry, the response document for an auction is called a 'Proposal' instead of the default Oracle term 'Bid', and that they would like to have all their negotiation documents reflect this terminology. What

would you do to meet this requirement?

- A. Create a Negotiation Style.
- B. Create a Negotiation Template.
- C. Create a Purchasing Document Style.
- D. Create a Negotiation Type.
- E. Customize the Descriptive Flexfield.

Correct Answer: C

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#### QUESTION 12

During an Oracle Procurement Cloud implementation, you are going to implement Purchasing and Self Services Procurement. Identify the configuration step that will ensure that the tasks related to the other Procurement Cloud products like Supplier Portal Cloud are not available in Functional Setup Manager (FSM) during configuration.

- A. Enable only 'Purchasing' and 'Self Service Procurement' during Configure Offering.

- B. Enable `Procurement` pillar and do not assign the tasks to the implementation consultants in FSM.
- C. Enable all modules during Configure Offerings and disable the tasks related to unrelated modules in FSM.
- D. Enable tasks related to Supplier Model during Configure Offering.

Correct Answer: A

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### QUESTION 13

You have defined your negotiation style and named it `ABC negotiation style`. Subsequently, you try to add collaboration team members on a negotiation that is based on the `ABC negotiation style` and find that the `Collaboration Team` field is disabled. Identify the cause.

- A. Cost factors are not set up for negotiations for participants, causing no collaboration to negotiate cost.
- B. The `Collaboration Team` checkbox is unchecked in the style.
- C. The `Requirements and Instructions` checkbox is unchecked in the style.
- D. Online collaboration is visible only to the Requisition Preparer.

Correct Answer: D

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### QUESTION 14

On completion of a Negotiation Award using a negotiation template, you are trying to create a purchasing document and system provides you the option to create a Blanket Purchase Agreement (BPA) only, whereas you expected to get an option to create a Contact Purchase Agreement (CPA).

Identify the reason for this.

- A. The negotiation outcome is defined as `Blanket Purchase Agreement` in the negotiation template.
- B. The Business Function for the associated Business Unit is `Requisition Only` and did not allow Purchase Agreement Generation.
- C. The negotiation outcome is defined as `Contract Purchase Agreement` in the negotiation template.
- D. The Profile Option PO\_PRC\_AGENT\_CATEGORY\_ASSIGNMENT is set to the current user.

Correct Answer: A

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### QUESTION 15

Which seeded role needs to be associated with the supplier user account so that a supplier can respond to the invited negotiations?

- A. Supplier Contract Manager
- B. Supplier Self Service Administrator
- C. Supplier Sales Representative
- D. Supplier Bidder
- E. Supplier Customer service representative

Correct Answer: D

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