

1Z0-521^{Q&As}

Oracle E-Business Suite R12.1 Order Management Essentials

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QUESTION 1

After a sales order is booked, the sales order lines must complete all workflow activities leading to the shipping activity.

Which two workflow activities are part of this process? (Choose two.)

- A. Create Trip
- B. Pick Release
- C. Create Supply
- D. Schedule Line
- E. Create Delivery

Correct Answer: CD

QUESTION 2

XYZ Corp has acquired ABC Corp. XYZ operates with Multi-Org access control. Consequently XYZ Corp needs to add additional operating units. Identify the statement that describes the sequence for adding additional Operating Units.

- A. It is not possible to add additional Operational Units.
- B. Set the MO: Operating Unit profile option, run the Replicate Seed Data concurrent request, create the Operating Unit, and create new responsibilities as necessary.
- C. Set the MO: Security Profile, run the Replicate Seed Data concurrent request, create the Operating Unit, and create new responsibilities as necessary.
- D. Create the Operating Unit, run the Replicate Seed Data concurrent request, create the operating unit, and create new responsibilities as necessary. And set the MO: Default Operating Unit profile option.
- E. Create the Operating Unit, run the Replicate Seed Data concurrent request, assign the Operating Unit to security hierarchy, run Security List maintenance concurrent program, create new responsibilities as necessary. And set the MO: Security Profile profile option.

Correct Answer: E

QUESTION 3

ACME wants to update some order line attributes depending on the values of some order header attributes based on certain order line-level conditions (for example, items). The order has four lines, two of which satisfy the above criteria.

Which two features of OM meet the requirement? (Choose two.)

- A. Cascading Attributes
- B. Mass Change Multi-Select

- C. Standard line-level workflow
- D. Standard update attribute API
- E. Standard header-level workflow

Correct Answer: BD

QUESTION 4

ABC Corporation will be implementing Oracle E-Business Suit Release 12. Purchasing payables, Receivables, General Ledger, Assets, Projects, Order Management and cash management will be implemented. Select three business flows that would involve these products. (Choose three)

- A. Click to order
- B. Order to cash
- C. Procure to pay
- D. Project to profit
- E. Demand to Build
- F. Campaign to order

Correct Answer: BCD

QUESTION 5

Company X has three operating units: A, B, and C, each operating unit has a MO: Security Access profile option and MO: default operating unit profile option assigned to it.

Which statement is true?

- A. Paul can create transactions for the A, B, and C operating units
- B. All transactions created by Paul are automatically assigned to operating unit A.
- C. Paul can report on data across A, B, and C operating units, but enter transactions only against A.
- D. The profile option did not include operating unit B and operating unit C due to any error by the system administrator.
- E. They payables responsibility is linked to operating unit A by the MO: operating unit profile option and can create transactions for the operating unit alone.

Correct Answer: A

QUESTION 6

Which three statements are true regarding OM system parameters? (Choose three) A. System parameters can be set

with different values of different operating units.

- B. System parameters can not be set with different values for different operating units.
- C. The profile OM: credit sales person for freight on sales has been changed to an OM system.
- D. The system parameter OM Employee for self service order has been changed to an OM system parameter with the same name.
- E. The system parameter name OM employee for self service order in single OM system parameter which ha not changed to an OM profile.
- F. The profile OM employee for self service order is the only OM responsibility level profile, which has been changed to an OM system parameter with a new name requestor for drop ship order created by external users.

Correct Answer: ACF

QUESTION 7

Which three statements are true about the intercompany drop ship process across different operating units? (Choose three)

- A. Customer's addresses are visible across ledger.
- B. Customer addresses are not visible across ledger.
- C. The shipping organization generates an intercompany payable invoice.
- D. The procurement organization generates an intercompany payable invoice.
- E. The shipping organization creates an intercompany Receivable invoice for the goods.
- F. The procurement organization creates an intercompany Receivables invoice for the goods

Correct Answer: ACF

QUESTION 8

Identify the four statements related to the MOAC functionality. (Choose four)

- A. When querying any transaction, one must specify the operating unit.
- B. The Operating Unit field is a display-only field for the transaction forms.
- C. While entering a transaction, the Operating Unit needs to be selected in case the user wants an Operating Unit other than the default.
- D. While querying for a transaction, entering the Operating Unit helps the application the query looser number of transaction and results in better performance.
- E. A new Operating Unit field unit has been added to all the forms that allow the user to view and manage Sales Orders and Returns across multiple operating units.

F. A new Operating Unit field unit has been added to all the forms that allow the user to view and manage Sales Agreements and Quotes across multiple operating units.

Correct Answer: CDEF

QUESTION 9

Which two options would you use to restrict the functionality provided by responsibility? (Choose two) A. Creating an appropriate role

- B. Creating an appropriate group
- C. Consulting a new menu hierarchy
- D. Defining rules to exclude specific functions

Correct Answer: CD

QUESTION 10

Select three Item Attributes groups. (Choose three.)

- A. General Planning
- B. Order Management
- C. Periodic Manufacturing
- D. Process Manufacturing
- E. Discrete Manufacturing
- F. Repetitive Manufacturing

Correct Answer: ABD

QUESTION 11

Identify three correct statements regarding the revenue recognition feature. (Choose three)

- A. Back-to-back orders are contingencies that OM supports in the context of revenue recognition.
- B. COGS can be recorded on the invoice line, whereas revenue can be recorded in the shipped line.
- C. Customer acceptance is the only contingency that OM supports in the context of revenue recognition.
- D. As revenue is recognized, a corresponding percentage of deferred COGS may not move to real COGS.
- E. Deferred revenue and COGS accounting can be very successfully used as solution for ATO/PTO matching problem

F. Revenue recognition depends on and interacts with inventory, Costing, account receivables, OM, and shipping execution

Correct Answer: CEF

QUESTION 12

Opus Trading Inc. sells commodities. The sales price of corn is the daily closing price of corn listed in the commodities exchange. This price is maintained in the price list, which is updated daily at the end of the day after the close of the futures market in the commodities exchange.

This price from the price list is what Opus charges the customer for all shipments for the next working day. Given this business scenario, what is the best solution to charge the correct price to the customer?

- A. Use Workflow with re-price at the time of shipment.
- B. Use the Action menu to re-price the line just after shipment.
- C. Use the Action menu to re-price the line just before shipment.
- D. Use the price date on the order line; monitor the order line shipment date, and just before shipment, manually update the price date to make it same as the actual shipment date.

Correct Answer: A

QUESTION 13

Identify two features of an "Independent" value set. (Choose two.)

- A. There is a predefined list of values for a segment.
- B. The values are stored in a product applications table.
- C. The values are stored in an Oracle Application Object Library table.
- D. You can enter a value other than those in the predefined list of values.

Correct Answer: AC

QUESTION 14

You are reviewing the Oracle Internal Sales Order process functionality with the logistics manager of XYZ Corporation.

Which two statements are true regarding the features of internal sales order process? (Choose two.)

- A. An Internal Sales Order can be created manually.
- B. An Internal Sales Order creates an Accounts Receivable invoice.
- C. An Internal Sales Order does not generate an Accounts Receivable invoice.

- D. An internal sales order can be created in an operating unit different from that of the internal requisition.
- E. An internal sales order can be generated only in the same operating unit where the internal requisition is created.

Correct Answer: CD

QUESTION 15

Identify four tasks that you can perform using Oracle Workflow in Oracle E-business suit release 12. (Choose four)

- A. Automate business process
- B. Generate account code combination
- C. Approve standard business document
- D. Send notification using advanced queuing
- E. Generate inventory item numbers using item generator workflow
- F. Integrate with third party business system that are not on a company network

Correct Answer: ABCF

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