

1Z0-340^{Q&As}

Oracle Eloqua Marketing Cloud Service 2019 Implementation
Essentials

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QUESTION 1

Under which circumstances would Eloqua consider an email address soft-bounced?

- A. The email address is invalid.
- B. There were three unsuccessful send attempts in 12 months.
- C. The recipient's inbox is full.
- D. The recipient marked the email as spam.

Correct Answer: C

Reference: https://docs.oracle.com/cloud/latest/marketingcs_gs/OMCAA/Help/Insight/Reports/EmailBouncebackOverview.htm

QUESTION 2

Which three are essential to remember when configuring a basic microsite for a client? (Choose three.)

- A. Updating the domain's A record to point to Oracle Eloqua's IP address is preferred over updating the CNAME record for the domain.
- B. The Require Authentication check box must be selected to enable landing pages to be published to the microsite.
- C. Each subdomain created off the client's main website domain can only be linked to a single microsite within Eloqua.
- D. If the CNAME record is accessible and updatable, the CNAME record should be set to s[site id].hs.eloqua.com.
- E. If you use the A record to point the subdomain to Oracle Eloqua's IP address, you must also add s[site id].hs.eloqua.com under the DNS Query Lookup.

Correct Answer: CDE

Reference: https://docs.oracle.com/cloud/latest/marketingcs_gs/OMCAA/Help/Microsites/Tasks/CreatingBasicMicrosites.htm

QUESTION 3

Which is NOT a good use case for email groups?

- A. managing different content types for email
- B. supporting different organizations
- C. limiting the frequency of emails
- D. enabling Sales with custom Engage templates

Correct Answer: C

QUESTION 4

What does it mean when a contact has "No Status" for an email group status?

- A. They have neither subscribed nor unsubscribed to that group and will receive emails of that type.
- B. They were previously subscribed and have now unsubscribed to that group and will receive emails of that type.
- C. They were previously subscribed and have now unsubscribed to that group and will not receive any emails of that type.
- D. They have neither subscribed nor unsubscribed to that group and will not receive any emails of that type.

Correct Answer: D

QUESTION 5

Which three list types are uploaded as part of implementation? (Choose three.)

- A. Geographic Regions
- B. Hard Bouncebacks
- C. Master Exclude Domains
- D. Sales Owners
- E. Unsubscribes

Correct Answer: BCE

QUESTION 6

Which four CRM integrations with Eloqua are supported? (Choose four.)

- A. Salesforce
- B. Oracle OnDemand
- C. Oracle Sales Cloud
- D. Microsoft Dynamics 365
- E. SAP
- F. Siebel OnPremise

Correct Answer: ABCD

Reference: https://docs.oracle.com/cloud/latest/marketingcs_gs/OMCAA/Help/CRMIntegration/ CRMIntegration.htm

QUESTION 7

Your client is building a Campaign Canvas and receiving a draft error of "Campaign Contact re-entry Error".

Why are they receiving this error?

- A. Contacts are never allowed to enter the campaign more than once, even if they appear in the segment again.
- B. The "Allow contracts to enter the campaign more than once" setting and the "Add members regularly until campaign is deactivated" segment option have been selected.
- C. Contacts are appearing in multiple segment blocks in the segment, and the system has added the contact more than once because they qualified in multiple filters.
- D. The "Allow contacts to enter the campaign more than once" setting has been selected, but contacts in the segment do not qualify to enter the campaign.

Correct Answer: B

Reference: <https://community.oracle.com/thread/4209660>

QUESTION 8

Which is considered a transactional email?

- A. an offer from a partner
- B. an announcement from the CEO
- C. an exclusive upgrade for existing customers
- D. an update to your customer privacy policy

Correct Answer: D

QUESTION 9

On which domain in an Eloqua email is Domain Key Identified (DKIM) signing performed?

- A. "To" email address
- B. Subsite domain
- C. "Reply-To" email address
- D. User email address
- E. "From" email address

Correct Answer: E

QUESTION 10

Which statement is true about IP Warming?

- A. It includes familiar branding and messaging in the email content.
- B. A dedicated IP address is NOT required.
- C. The Campaign Analysis report is the most useful to monitor Spam Unsubscribes during IP Warming.
- D. It takes 8 to 12 weeks.

Correct Answer: A

QUESTION 11

Which two are use cases for using a custom data object? (Choose two.)

- A. linking custom data objects to visitors
- B. linking custom data objects to contacts
- C. linking custom data objects to each other
- D. linking custom data objects to accounts

Correct Answer: BD

Reference: <https://www.relationshipone.com/blog/tool-tip-oracle-eloqua-custom-objects/>

QUESTION 12

If a contact's profile information stays the same and they are NOT active, which Lead Score change could occur?

- A. A4 to D4
- B. B1 to C3
- C. C3 to C4
- D. A2 to C1

Correct Answer: A

QUESTION 13

While using the Contact Washing Machine app for a data normalization project, which action would allow you to combine the value from two separate fields into one?

- A. Lookup
- B. Replace
- C. Compost
- D. Math

Correct Answer: A

QUESTION 14

Which scenario would require a custom subscription management page?

- A. managing contact-level security
- B. managing multiple brand identities
- C. enabling sales tools
- D. ongoing data cleansing

Correct Answer: B

QUESTION 15

Which two are examples of implementation workbooks? (Choose two.)

- A. Lead Scoring workbook
- B. Subscription Management workbook
- C. Security Settings workbook
- D. Branding and Deliverability workbook
- E. Current Asset and Campaign workbook

Correct Answer: DE

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