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Oracle Order Management Cloud Order to Cash 2021 Implementation Essentials

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QUESTION 1

Your company is a manufacturer and distributor of CTO type of products globally, and uses Global Order Promising to promise its orders. You recently noticed that the promising results are determining the expected sources globally but not the least-cost ones. You want to understand the logic used by the GOP engine to derive the least-cost source.

Identify the four cost elements used by the cloud Global Order Promising engine to achieve the Profitableto-Promise objective? (Choose four.)

- A. Cost of internal transfers between organizations
- B. Storage Cost (when the cost of holding that item in inventory is high)
- C. Overhead Cost
- D. Resource Consumption Cost (in case the end item is to be manufactured)
- E. Component Cost
- F. Standard Cost at internal organizations

Correct Answer: ADEF

QUESTION 2

Identify two tasks that are used to set up statuses in the orchestration process configuration in the Functional Setup Manager. (Choose two.)

- A. Manage Orchestration Status Values
- B. Manage Task Status Condition
- C. Manage Status Values
- D. Manage Orchestration Status

Correct Answer: BD

QUESTION 3

Which three statements are true about the Visual Information Builder interface? (Choose three.)

- A. Post-transformation rules and external integration routing rules can be created by using the Visual Information Builder interface.
- B. The Visual Information Builder interface is a simplified drag-and-drop rule editor.



C. In the Visual Information Builder interface, you create external interface routing rules by using the Manage External Integration Routing Rules page.

D. Pre-transformation rules and external integration routing rules can be created by using the Visual Information Builder interface.

E. In the Visual Information Builder interface, you create external interface routing rules by using the "Manage External Integration Routing Rules for Sales Orders" page.

F. The Visual Information Builder interface is the same as the editor for Oracle Business Rules.

Correct Answer: BCD

QUESTION 4

Your company wants to revise an existing sales order in Order Management Cloud to compensate the downstream legacy fulfillment system that does not allow any update to the already interfaced fulfillment lines.

What type of compensation pattern rule would you need to define for the orchestration process fulfillment step?

- A. Define one rule of type CREATE.
- B. Define one rule of type UPDATE.
- C. Define two rules: one of type CANCEL and another of type CREATE.
- D. Define one rule of type CANCEL_CREATE.

Correct Answer: C

A rule that you can set on an orchestration process step that specifies the adjustments to make when an order changes. Undo, Redo, Update, Cancel, and None are each an example of a compensation pattern. For example, assume the compensation pattern for a Create Shipment step is Redo, and that this step calls the Cancel service and the Create service. If Order Management receives a change order that includes a new warehouse for this step, then it runs the Cancel service and the Create service again.

QUESTION 5

Which three predefined orchestration groups should you use while assigning an orchestration process to fulfillment lines in process assignment rules? (Choose three.)

- A. Standard
- B. Model / Kit
- C. Order Type
- D. Shipment Set
- E. Order Attribute



Correct Answer: ABD

QUESTION 6

Which two statements describe Net Change Collection? (Choose two.)

- A. Data for the selected entities is replaced in the planning data repository.
- B. It completely refreshes the planning data repository.
- C. Data for the selected entities is deleted from the planning data repository.
- D. It collects only changed data to the planning data repository.
- E. It collects data only incrementally to the planning data repository.

Correct Answer: BE

QUESTION 7

Your company has two business units: BU1 and BU2. Each has a warehouse associated with it: W1 and W2, respectively. W1 has transferred the required material to W2 along with an intercompany invoice. On receiving the material, W2 finds that the material has a defect, and decides to scrap it in its warehouse, which is more cost-effective than sending it back to W1. But BU2 wants a credit from BU1 against the invoice amount that is already paid to BU1 because the material was defective and not consumed.

What action would you need to take to address this business requirement?

- A. Deselect the check box "Physical Material Return Required" in the Create Financial Orchestration Flow user interface under Financial Orchestration.
- B. Perform Accounting only Return against the transfer order by using the Manage Returns user interface.
- C. Perform a spreadsheet upload of the transfer order of type Accounting only Return from W2 to W1.
- D. Create an accounting rule in the Create Documentation and Accounting Rule user interface under Financial Orchestration.

Correct Answer: B

Physical Material Return Required is available in manage returns and used for accounting only

QUESTION 8

Which three statements are true about Discount Lists? (Choose three.)

A. Users can define discounts for configurable models on Discount Lists.



- B. Discount rules can be defined at multiple levels: the root item, the components, or the entire configuration.
- C. Discount rules can be defined at the root level only.
- D. Tier and attribute-based adjustments are supported only at the root item level.
- E. Tier and attribute-based adjustments are supported at multiple levels: the root item, the components, or the entire configuration.

Correct Answer: ABD

References: http://download.oracle.com/ocomdocs/global/fusion_r11/scm/Pricing_Administration/

Pricing_Administration.doc

QUESTION 9

Which change mode takes a snapshot at the stages mentioned below:

When the orchestration process starts When a change order is received at an orchestration process step

- A. Incremental
- B. Simple
- C. None
- D. Advanced

Correct Answer: D

http://www.oracle.com/technetwork/fusion-apps/orderorchestrationguide-e22707-01-1514572.pdf

QUESTION 10

Which action must be performed on the orchestration process user interface to activate an orchestration process after the order orchestration configurations are completed?

- A. Download the generated orchestration process.
- B. Validate the orchestration process.
- C. Release the orchestration process.
- D. Release and deploy the orchestration process.

Correct Answer: D

https://docs.oracle.com/en/cloud/saas/supply-chain-management/r13-update17d/faiom/setting- uporchestration-processes.html#FAIOM1702198

QUESTION 11



A. Payment terms

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Which four order entities are global entities for which only one record for each instance of the entity is stored in the order orchestration and planning data repository? (Choose four.)

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B. Unit of Measure
C. Currency
D. Warehouse
E. Freight carriers
Correct Answer: ABCE
https://docs.oracle.com/cd/E25054_01/fusionapps.1111/e20386/F499608AN2AEC9.htm The following entities are the global entities: Order orchestration reference objects Units of measure (UOM) and UOM conversions Demand classes Currency and currency conversion classes Shipping methods
QUESTION 12
A manufacturer who ships perfumes across countries requires a cost breakdown associated with multiple shipping methods (air, land, and sea).
Which four charges would you need to use in the ocean freight shipping rules? (Choose four.)
A. Insurance
B. Recurring
C. Handling
D. Freight
E. Duty

QUESTION 13

Correct Answer: ACDE

F. GSA

Your customer is concerned about not having access to schedule orders and check availability when the Global Order Promising server is down. Which two statements are true? (Choose two.)

- A. Affected orders can be rescheduled based on supply chain availability search after server recovery.
- B. Global Order Promising continues promising orders based on supply chain availability search until the server or backup server can be restarted.
- C. Global Order Promising cannot continue promising orders, but the server or backup server is usually restarted quickly.



D. Affected orders cannot be rescheduled based on supply chain availability search after server recovery.

E. Global Order Promising continues promising orders based on lead-time availability until the server or backup server can be restarted.

Correct Answer: AB

QUESTION 14

What are the three future types of supply planned orders that GOP can consider? (Choose three.)

- A. Transfer Planned Orders
- B. Buy Planned Orders
- C. Scrap Planned Orders
- D. Rework Planned Orders
- E. Make Planned Order

Correct Answer: ABE

Future supply can include the supply that results from planned orders of three types: make, buy, or transfer.

QUESTION 15

The customer service representative in your company has received a request from a customer for appending additional quantity to an original sales order that has already been released to the warehouse. The sales order quantity revision has resulted in a new shipment line with the statue "Ready to Release."

What action would you take to ship the new line by merging it with the original shipment?

- A. Run the process Create Shipments with the parameter Append Shipment set to Yes.
- B. Perform Pick Release by selecting the Append Shipment check box.
- C. Manually append the new line to the shipment.
- D. Run the process Create Shipments with the parameter Create Shipment set to Yes.

Correct Answer: C

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