

1Z0-1077-20^{Q&As}

Oracle Order Management Cloud Order to Cash 2020 Implementation Essentials

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QUESTION 1

A revision was made to an existing sales order in Order Management Cloud. But it did not trigger a change order.

Identify the attribute that was modified during the revision of the sales order.

- A. Requested Ship Date
- B. Customer PO
- C. Unit Selling Price
- D. Ordered UOM
- E. Ordered Quantity

Correct Answer: B

QUESTION 2

Which two statements describe Net Change Collection? (Choose two.)

- A. Data for the selected entities is replaced in the planning data repository.
- B. It completely refreshes the planning data repository.
- C. Data for the selected entities is deleted from the planning data repository.
- D. It collects only changed data to the planning data repository.
- E. It collects data only incrementally to the planning data repository.

Correct Answer: BE

QUESTION 3

You are implementing Oracle Cloud Pricing for a Fortune 500 hi-tech components distributor who operates on wafer thin margins.

Identify a pricing rule associated with a pricing strategy that can be used for evaluating the margin.

- A. Currency conversion lists
- B. Cost Lists
- C. Discount Lists
- D. Price Lists

E. Shipping charge lists

Correct Answer: B

QUESTION 4

Your company is a manufacturer and distributor of CTO type of products globally, and uses Global Order Promising to promise its orders. You recently noticed that the promising results are determining the expected sources globally but not the least-cost ones. You want to understand the logic used by the GOP engine to derive the least-cost source.

Identify the four cost elements used by the cloud Global Order Promising engine to achieve the Profitable-to-Promise objective? (Choose four.)

- A. Cost of internal transfers between organizations
- B. Storage Cost (when the cost of holding that item in inventory is high)
- C. Overhead Cost
- D. Resource Consumption Cost (in case the end item is to be manufactured)
- E. Component Cost
- F. Standard Cost at internal organizations

Correct Answer: ADEF

QUESTION 5

Your company wants to default the preferred fulfillment warehouse and scheduled ship date as order requested date during order import and skip the scheduling task for a particular order type.

What are the two business rules that must be configured to achieve this requirement? (Choose two.)

- A. Define a branching condition rule.
- B. Define a lead time expression rule.
- C. Define a line selection criteria rule for the scheduling task.
- D. Define a compensation pattern rule.
- E. Define a pre-transformation defaulting rule.

Correct Answer: CE

QUESTION 6

Which two activities can you perform by using Global Order Promising's stand-alone work area? (Choose two.)

- A. You can split quantities against a Sales Order Line to perform what-if simulations and evaluate better ways of promising an order.
- B. You can re-schedule order lines that are already scheduled.
- C. You can initiate back-to-back orders to expedite fulfillment of lines with a delayed schedule ship date.
- D. You can simulate the Capable-to-Promise option in place of the Available-to-Promise option for quicker fulfillment.

Correct Answer: AB

QUESTION 7

The order manager in your company likes to monitor order delivery commitments in real time for customers.

Identify the Order Management Oracle Transactional Business Intelligence (OTBI) dashboard that can be used to get all possible root causes for orders that are not fulfilled on time.

- A. Fulfillment line in Jeopardy
- B. Orders on Backorder
- C. Orders on Past Due
- D. Orders in Jeopardy
- E. Orders on Hold

Correct Answer: C

Orders in jeopardy ?Details ?The Fulfillment Lines in Jeopardy Analysis shows the number of fulfillment lines that are in jeopardy, using a bar for each jeopardy priority that you have defined. For example, a range can indicate high, medium, or low jeopardy priorities. You can click a range bar to drill down to the Manage Fulfillment Lines page, which displays a list of fulfillment lines restricted to the exception type that corresponds to that range, as indicated by an icon in the Exception Type column. Orders on Past Due ?Details and allows filtering based upon : Year Inventory Organization Name Item Name Business Unit Name Bill-to Customer Name Ship-to Customer Name So Past due seems to give root cause details while Jeopardy gives ranges

QUESTION 8

Identify two tasks that are used to set up statuses in the orchestration process configuration in the Functional Setup Manager. (Choose two.)

- A. Manage Orchestration Status Values
- B. Manage Task Status Condition
- C. Manage Status Values
- D. Manage Orchestration Status

Correct Answer: BD

QUESTION 9

How does Order Management interact with multiple fulfillment systems to fulfill sales order lines?

- A. It has a web service broker that routes requests from the Fulfillment Task Layer.
- B. It has a web service broker that routes requests from the External Interface Layer.
- C. The Fulfillment system routing is defined in the orchestration.
- D. The sales order lines are converted to Fulfillment Lines and fed to the Fulfillment systems.

Correct Answer: A

QUESTION 10

Identify the sequence of Oracle Management Cloud components involved while processing a sales order.

- A. Order Entry, Orchestration, Task Layer Services, External Interface Layer
- B. External Source Systems, Internal Systems, Orchestration, Task Layer Services, External Interface Layer
- C. External Source Systems, Order Entry, Orchestration, Task Layer Services, External Interface Layer
- D. External Source Systems, Order Entry, Orchestration, External Interface Layer, Task Layer Services

Correct Answer: A

QUESTION 11

Your customer requires changes be made to the Order Management work areas. The customer would like to rearrange the tab layout and hide attributes. Which statement is true about this requirement and customizations that an administrator will be able to make?

- A. An administrator can only hide attributes and cannot rearrange the tab layout.
- B. An administrator can rearrange the tab layout, hide attributes, and add custom components such as links.
- C. An administrator cannot customize anything within the Order Management work areas.
- D. An administrator can rearrange the tab layout, hide attributes, and change default widths of columns and panels.
- E. An administrator can only add content and rearrange the tab layout. They cannot hide attributes.

Correct Answer: E

QUESTION 12

You want to decrease the implementation time for Order Management by using the Quick Start feature. Select the accurate list of four areas that you can configure by using the Quick Start feature.

- A. Objects in receiving, objects in advanced fulfillment, default pick release attributes for the shipping parameters of inventory facilities, and orchestration process for shipping and returning an order
- B. Default general shipping parameters, objects in order management parameters, default pick release attributes for the shipping parameters of inventory facilities, and orchestration process for shipping and returning an order
- C. Default general shipping parameters, objects in order management parameters, objects in advanced fulfillment, and orchestration process for shipping and returning an order
- D. Objects in advanced fulfillment, default pick release attributes for the shipping parameters of inventory facilities, objects in receiving, objects in order management parameters
- E. Default general shipping parameters, objects in receiving, default pick release attributes for the shipping parameters of inventory facilities, and orchestration process for shipping and returning an order

Correct Answer: D

QUESTION 13

Which two attributes can you use to group shipment lines into a single shipment? (Choose two.)

- A. Carrier
- B. FOB
- C. Item
- D. Sales Order
- E. Ship-to location

Correct Answer: BE

A shipment comprises a set of shipment lines, grouped by certain common shipping attributes, that are scheduled to be shipped to a customer's ship-to location on a specific date and time. You can include items from different sales orders in a shipment. You can either manually or automatically group shipment lines to create a shipment. The shipment lines are grouped by the mandatory default criteria: ship-from location and ship-to location. However, you may also include additional grouping criteria, such as customer, freight terms, FOB (Free on board), and shipping method.

QUESTION 14

A global Power Systems manufacturer sells Uninterrupted Power Supply (UPS) products through its online portal. To gain competitive advantage, the manufacturer wants to enhance the ability of buyers to select a desired configuration of the high-end UPS models through guided selling options on its online selling portal. The company's product development team has finalized the enhancements, and needs your help to get them implemented on their online selling portal that is supported by Oracle Cloud Configurator.

What four actions would you take in Oracle Cloud Configurator to enhance a buyer's experience? (Choose four.)

- A. You can allow buyers to raise requests if an expected product functionality is not offered.
- B. You can create enhancements to the model structure that supplements the imported configurable structure of a model item.
- C. You can create rules that will guide users in creating a valid model.
- D. You can create user interfaces that will be dynamically presented to users based on the options chosen in the Configurator model.
- E. You can test the behavior of the configured model anytime when you are editing it.
- F. You can enable a checkout option for a model when a valid configuration is finalized.
- G. You can display product reviews of customers who have purchased the same configuration earlier.

Correct Answer: BDFG

QUESTION 15

Your company wants a category of goods to be globally sourced for certain regions in Europe. After setting up the sourcing rules, you attempt to assign them by using the Category and Region option, but the category is not on the list of values.

What is the problem?

- A. The Default Sourcing Assignment Set profile option is not set.
- B. The category set that is associated with the Sourcing Rule Category Set profile option is controlled at the organization level.
- C. The Default Sourcing Assignment Set profile option is set to a category set for the Item category set structure.
- D. A category set has not been selected under the Sourcing Rule Category Set profile option.

Correct Answer: D

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